

#### MINISTRY OF MINES AND ENERGY

Request for Proposal

Issued on: 26 January 2021

for

#### **Selection of Consultant**

# CONDUCTING REGIONAL INTERGRATED INTERPRETATION AND GROUND GRAVITY GEOPHYSICAL SURVEYS IN THE //KARAS REGION

Procurement Reference No: SC/RP/15-01/2020

**Project:** CONSULTING SERVICES

Client: Ministry of Mines and Energy

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#### **Section 1: Letter of Invitation**

Procurement Reference No: SC/RP/15-01/2020

Date:

Name and Address of Consultant:

Dear Sir/Madam

The Ministry of Mines and Energy invites proposals to provide the following consulting services: CONDUCTING REGIONAL INTERGRATED INTERPRETATION AND GROUND GRAVITY GEOPHYSICAL SURVEYS IN THE //KARAS REGION

- 1. More details on the services are provided in the Terms of Reference.
- 2. A firm will be selected under The Request for Proposal Method and procedures described in this RFP, in accordance with the policies and procedures for public procurement in the Republic of Namibia.
- 3. The RFP includes the following documents:

Section 1 - Letter of Invitation

Section 2 - Instructions to Consultants (including Data Sheet)

Section 3 - Technical Proposal - Standard Forms

Section 4 - Financial Proposal - Standard Forms

Section 5 - Terms of Reference

Section 6 - Standard Form of Contract

4. Please inform us in writing at the following address Ministry of Mines and Energy

Private Bag 13297
Windhoek
6 Aviation Road
Eros Airport Road, upon receipt:

(a) that you received the Letter of Invitation; and

(b) Whether you will submit a proposal alone or in association.

Yours sincerely, P/

1329

Nathanael Mosenge WINDHOEK

Procurement Headland Secretary to the Procurement Committee

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#### Section 2 - Instructions to Consultants

#### Definitions

- (a) "Client" means the Public Entity with which the selected Consultant signs the Contract for the Services.
- (b) "Consultant" means any entity or person that may provide or provides the Services to the Client under the Contract.
- (c) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1 that is the General Conditions (GC), the Special Conditions (SC), and the Appendices.
- (d) "Data Sheet" means such part of the Instructions to Consultants used to reflect specific country and assignment conditions.
- (e) "Day" means calendar day.
- (f) "Government" means the government of the Republic of Namibia.
- (g) "Instructions to Consultants" (Section 2 of the RFP) means the document which provides shortlisted Consultants with all information needed to prepare their Proposals.
- (h) "LOI" (Section 1 of the RFP) means the Letter of Invitation being sent by the Client to the shortlisted Consultants.
- (i) "Personnel" means professionals and support staff provided by the Consultant or by any Sub-Consultant and assigned to perform the Services or any part thereof; "Foreign Personnel" means such professionals and support staff who at the time of being so provided had their domicile outside the Republic of Namibia; "Local Personnel" means such professionals and support staff who at the time of being so provided had their domicile in the Republic of Namibia.
- (j) "Proposal" means the Technical Proposal and the Financial Proposal.
- (k) "Public Entity" has the same meaning as defined in the definition of Public Entity in the Public Procurement Act, 2015.
- (l) "RFP" means the Request For Proposal to be prepared by the Client for the selection of Consultants.
- (m) "Services" means the work to be performed by the Consultant pursuant to the Contract.
- (n) "Sub-Consultant" means any person or entity with whom the

Consultant subcontracts any part of the Services.

(o) "Terms of Reference" (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the assignment.

#### 1. Introduction

- 1.1 The Client named in the **Bidding Data Sheet** will select a consulting firm/organization (the Consultant) from those listed in the Letter of Invitation, in accordance with the method of selection specified in the **Bidding Data Sheet**.
- 1.2 The shortlisted Consultants are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the **Bidding Data Sheet**, for consulting services required for the assignment named in the **Bidding Data Sheet**. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 1.3 Consultants should familiarize themselves with local conditions and take them into account in preparing their Proposals. To obtain first-hand information on the assignment and local conditions, Consultants are encouraged to visit the Client before submitting a proposal and to attend a preproposal conference if one is specified in the **Bidding Data Sheet**. Attending the pre-proposal conference is optional. Consultants should contact the Client's representative named in the **Bidding Data Sheet** to arrange for their visit or to obtain additional information on the pre-proposal conference. Consultants should ensure that these officials are advised of the visit in adequate time to allow them to make appropriate arrangements.
- 1.4 The Client will timely provide at no cost to the Consultants the inputs and facilities specified in the **Bidding Data Sheet**, assist the firm in obtaining licenses and permits needed to carry out the services, and make available relevant project data and reports.
- 1.5 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Client is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.

1.6

#### Conflict of Interest

The Government of the Republic of Namibia requires that Consultants provide professional, objective, and impartial advice and at all times hold the client's interests paramount, strictly avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work.

1.6.1 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:

## Conflicting activities

A firm that has been engaged by the client to (i) provide goods, works or services other than consulting services for a project, and any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, and any of its disqualified affiliates. shall be subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation. For the purpose of this paragraph, services other than consulting services are defined as those leading to a measurable physical output, for example exploratory drilling, aerial surveys. photography, and satellite imagery.

# Conflicting assignments

A Consultant (including its Personnel and Sub-(ii) Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the same or for another Client. For example, a Consultant hired to prepare engineering design for an infrastructure project shall not be engaged to environmental independent prepare an assessment for the same project, and a a Client in assisting Consultant privatization of public assets shall not purchase, nor advise purchasers of, such assets. Similarly, a Consultant hired to prepare Terms of Reference for an assignment should not be hired for the assignment in question.

# Conflicting relationships

- (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the Client's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection assignment, or (iii) such for supervision of the Contract, shall not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Client throughout the selection process and the execution of the Contract.
- 1.6.2 Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 1.6.3 No agency or current employees of the Client shall work as Consultants under their own Public Entity(s). Recruiting former government employees of the Client to work for their former ministries, departments or agencies is acceptable provided no conflict of interest exists. When the Consultant nominates any government employee as Personnel in their technical proposal, such Personnel must have written certification from their government or employer confirming that they are on leave without pay from their official position and allowed to work full-time outside of their previous official position. Such certification shall be provided to the Client by the Consultant as part of his technical proposal.

#### Unfair Advantage

1.6.4 If a shortlisted Consultant could derive a competitive advantage for having provided consulting services related to the assignment in question, the Client shall make available to all shortlisted Consultants together

with this RFP all information that would in that respect give such Consultant any competitive advantage over competing Consultants.

# Fraud and Corruption

- 1.7 It is the policy of the Government of Namibia to require Public Entities, as well as consultants and their agents (whether declared or not), personnel, sub-contractors, sub-consultants, service providers and suppliers observe the highest standard of ethics during the selection and execution of contracts. In pursuance of this policy, the Client:
  - (a) defines, for the purposes of this provision, the terms set forth below as follows:
    - (i) "corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party<sup>2</sup>;
    - (ii) "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation<sup>3</sup>;
    - (iii) "collusive practices" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>4</sup>;
    - (iv) "coercive practices" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party<sup>5</sup>;
    - (v) "obstructive practice" is
      - (aa) deliberately destroying, falsifying, altering or

<sup>&</sup>lt;sup>1</sup> In this context, any action taken by a consultant or a sub-consultant to influence the selection process or contract execution for undue advantage is improper.

<sup>&</sup>lt;sup>2</sup> "Another party" refers to a public official acting in relation to the selection process or contract execution. In this context "public official" includes Public Entity staff and employees of other organizations taking or reviewing selection decisions.

<sup>&</sup>lt;sup>3</sup> A "party" refers to a public official; the terms "benefit" and "obligation" relate to the selection process or contract execution; and the "act or omission" is intended to influence the selection process or contract execution.

<sup>&</sup>lt;sup>4</sup> "Parties" refers to participants in the procurement or selection process (including public officials) attempting to establish contract prices at artificial, non competitive levels.

<sup>&</sup>lt;sup>5</sup> "Party" refers to a participant in the selection process or contract execution.

concealing of evidence material to the investigation or making false statements to investigators in order to materially impede the Client's investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or

- (bb) acts intended to materially impede the exercise of the Client's inspection and audit rights provided for under paragraph 1.7.1 below.
- (b) will reject a proposal for award if it determines that the consultant recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- (c) will sanction a firm or an individual at any time, in accordance with prevailing procedures, including by publicly declaring such firm or individual ineligible for a stated period of time: (i) to be awarded a public contract, and (ii) to be a nominated sub-consultant, sub-contractor, supplier, or service provider of an otherwise eligible firm being awarded a public contract.
  - 1.7.1. In further pursuance of this policy, Consultants shall permit the Client to inspect their accounts and records and other documents relating to the submission of proposals and contract performance, and to have them audited by auditors appointed by the Client.
- 1.7.2 Consultants shall furnish information on commissions and gratuities, if any, paid or to be paid to agents relating to this proposal and during execution of the assignment if the Consultant is awarded the Contract, as requested in the Financial Proposal submission form (Section 4).

**Eligibility** 

1.8 (a) A firm or individual that has been sanctioned by the Government of the Republic of Namibia in accordance with the above clause 1.7 shall be ineligible to be awarded a public

contract, or benefit from a public contract during such period of time as determined by the Review Panel.

- (b)A consultant that is under a declaration of ineligibility by the Government of Namibia in accordance with applicable laws at the date of the deadline for bid submission and thereafter shall be disqualified.
- (c)Proposal from consultants appearing on the ineligibility lists of African Development Bank, Asian Development Bank, European Bank for Reconstruction and Development, Inter-American Development Bank Group and World Bank Group shall be rejected.

Links for checking the ineligibility lists are available on the Procurement Policy Unit's website: www.mof.gov.na/procurement-policy-unit

(d) Furthermore, the Consultants shall be aware of the provisions on fraud and corruption stated in the specific clauses in the General Conditions of Contract.

## Eligibility of Sub-Consultants

1.9

1.10

In case a shortlisted Consultant intends to associate with Consultants who have not been shortlisted and/or individual expert(s), such other Consultants and/or individual expert(s) shall be subject to the eligibility policy of the Client.

#### Origin of Goods and Consulting Services

Goods supplied and Consulting Services provided under the Contract may originate from any country except if:

- (i) as a matter of law or official regulation, the Republic of Namibia prohibits commercial relations with that country; or
- (ii) by an act of compliance with a decision of the United nations Security Council taken under Chapter VII of the Charter of the United Nations, the Republic of Namibia prohibits any imports of goods from that country or any payments to persons or entities in that country.

# Only one Proposal

1.11 Shortlisted Consultants shall submit only one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. However, this does not limit the participation of the same Sub-Consultant, including individual experts, to only one proposal.

#### **Proposal**

1.12 The Bidding Data Sheet indicates how long Consultants'

#### Validity

Proposals must remain valid after the submission date. During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal. The Client will make its best effort to complete negotiations within this period. However should the need arise; the Client may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or, in their confirmation of extension of validity of the Proposal, Consultants could submit new staff in replacement, which would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend the validity of their Proposals.

2. Clarification and Amendment of RFP Documents

2.1

- Consultants may request a clarification of any of the RFP documents up to the number of days indicated in the **Bidding Data Sheet** before the proposal submission date. Any request for clarification must be sent in writing, or by standard electronic means to the Client's address indicated in the **Bidding Data Sheet**. The Client will respond in writing, or by standard electronic means and will send written copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Consultants. Should the Client deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure under para. 2.2.
- At any time before the submission of Proposals, the Client may amend the RFP by issuing an addendum in writing or by standard electronic means. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Client may, if the amendment is substantial, extend the deadline for the submission of Proposals.
- 3.2 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.

- 3.3 While preparing the Technical Proposal, Consultants must give particular attention to the following:
  - (a) If a shortlisted Consultant considers that it may enhance its expertise for the assignment by associating with other Consultants in a joint venture or subconsultancy, it may associate with either (a) nonshortlisted Consultant(s), or (b) shortlisted Consultants if so indicated in the **Bidding Data Sheet**. A shortlisted Consultant must first obtain the approval of the Client if it wishes to enter into a joint venture with non-shortlisted or shortlisted Consultant(s). In case of association with non-shortlisted Consultant(s), the shortlisted Consultant shall act as association leader. In case of a joint venture, all partners shall be jointly and severally liable and shall indicate who will act as the leader of the joint venture.
  - (b) The estimated number of Professional staff-months or the budget for executing the assignment shall be shown in the **Bidding Data Sheet**, but not both. However, the Proposal shall be based on the number of Professional staff-months or budget estimated by the Consultants.

For fixed-budget-based assignments, the available budget is given in the **Bidding Data Sheet**, and the Financial Proposal shall not exceed this budget, while the estimated number of Professional staff-months shall not be disclosed.

- (c) Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) may be submitted for each position.
- (d) Documents to be issued by the Consultants as part of this assignment must be in English. It is desirable that the firm's Personnel have a working knowledge of English.

#### (e) Bid Securing Declaration

- (i) The Bidder shall subscribe to a Bid Securing Declaration in the Bid Submission Form as specified in the BDS.
- (ii) The Bid Securing Declaration shall be in the form of a signed subscription in the Bid Submission Form.

(iii) Any bid not containing a subscription to a Bid Securing Declaration in the Bid Submission Form, in accordance with ITB 3.4(h), shall be rejected by the Purchaser as nonresponsive.

#### (iv) The Bid Securing Declaration shall be executed:

- (a) if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Technical Proposal Submission Form; or
- (b) if a Bidder refuses to accept a correction of an error appearing on the face of the Bid; or
- (c) if the successful Bidder fails to: sign the Contract in accordance with ITB 6.5;
- (i) The Bid-Securing Declaration of a Joint Venture (JV) must be in the name of the JV that submits the bid. If the JV has not been legally constituted at the time of bidding, the Bid Security or Bid-Securing Declaration shall be in the names of all future partners as named in the Technical Proposal Submission Form mentioned in Section 3 "Technical Proposal Standard Forms," when submitting in association.
- (ii) If a bid securing declaration is required in the BDS, and
  - (a) a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Technical Proposal Submission Form, except as provided in ITB 20.2;
  - (b) a Bidder refuses to accept a correction of an error appearing on the face of the Bid; or
  - (c) the successful Bidder fails to: sign the Contract in accordance with ITB 6.5;

the bidder may be disqualified by the Review Panel to be awarded a contract by any Public Entity for a period of time.

Technical Proposal Format and Content 3.4 Depending on the nature of the assignment, Consultants are required to submit a Full Technical Proposal (FTP), or a Simplified Technical Proposal (STP). The **Bidding Data Sheet** indicates the format of the Technical Proposal to be submitted. Submission of the wrong type of Technical Proposal will result in the Proposal being deemed non-responsive. The following mandatory documentary evidence is required to accompany the

#### Technical Proposal;

- (i) have a valid company Registration Certificate;
- (ii) have an original valid good Standing Tax Certificate;
- (iii) have an original valid good Standing Social Security Certificate;
- (iv) have a valid certified copy of Affirmative Action Compliance Certificate, proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;
- (v) An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and that it will abide to sub-clause 4.6 of the General conditions of Contract if it is awarded the contract or part thereof; and;
- (vi) Points (i to v) above are not applicable to International company

The Technical Proposal shall further provide the information indicated in the following paras from (a) to (g) using the attached Standard Forms (Section 3). Paragraph (c) (ii) indicates the recommended number of pages for the description of the approach, methodology and work plan of the STP. A page is considered to be one printed side of A4 or letter size paper.

For the FTP only: a brief description of the (a) (i) Consultants' organization and an outline of recent experience of the Consultants and, in the case of joint venture, for each partner, on assignments of a similar nature is required in Form TECH-2 of Section 3. For each assignment, the outline should Sub-Consultants/ of names Professional staff who participated, duration of the assignment, contract amount, and Consultant's involvement. Information should be provided only for those assignments for which the Consultant was legally contracted by the Client as a corporation or as one of the major firms within a Assignments completed by joint venture.

individual Professional staff working privately or through other consulting firms cannot be claimed as the experience of the Consultant, or that of the Consultant's associates, but can be claimed by the Professional staff themselves in their CVs. Consultants should be prepared to substantiate the claimed experience if so requested by the Client.

- (ii) For the STP the above information is not required and Form TECH-2 of Section 3 shall not be used.
- (b) (i) For the FTP only: comments and suggestions on the Terms of Reference including workable suggestions that could improve the quality/ effectiveness of the assignment; and on requirements for counterpart staff and facilities including: administrative support, office space, local transportation, equipment, data, etc. to be provided by the Client (Form TECH-3 of Section 3).
  - (ii) For the STP Form TECH-3 of Section 3 shall not be used; the above comments and suggestions, if any, should be incorporated into the description of the approach and methodology (refer to following sub-para. 3.4 (c) (ii)).
- (c) (i) For the FTP, and STP: a description of the approach, methodology and work plan for performing the assignment covering the following subjects: technical approach and methodology, work plan, and organization and staffing schedule. Guidance on the content of this section of the Technical Proposals is provided under Form TECH-4 of Section 3. The work plan should be consistent with the Work Schedule (Form TECH-8 of Section 3) which will show in the form of a bar chart the timing proposed for each activity.
  - (ii) For the STP only: the description of the approach, methodology and work plan should normally consist of 10 pages, including charts, diagrams, and comments and suggestions, if any, on Terms of Reference and counterpart staff and facilities.
- (d) The list of the proposed Professional staff team by area of expertise, the position that would be assigned to each staff team member, and their tasks (Form

TECH-5 of Section 3).

- (e) Estimates of the staff input (staff-months of foreign and local professionals) needed to carry out the assignment (Form TECH-7 of Section 3). The staff-months input should be indicated separately for home office and field activities, and for foreign and local Professional staff.
- (f) CVs of the Professional staff signed by the staff themselves or by the authorized representative of the Professional Staff (Form TECH-6 of Section 3).
- (g) For the FTP only: a detailed description of the proposed methodology and staffing for training, if the **Bidding Data Sheet** specifies training as a specific component of the assignment.
- (h) the Bid-Securing Declaration, in accordance with ITB Clause 3.3(e), as specified in the **Data Sheet**;
- 3.5 The Technical Proposal shall not include any financial information. A Technical Proposal containing financial information may be declared non responsive.

# Financial Proposals

3.6 The Financial Proposal shall be prepared using the attached Standard Forms (Section 4). It shall list all costs associated with the assignment, including (a) remuneration for staff (foreign and local, in the field and at the Consultants' home office), and (b) reimbursable expenses indicated in the **Bidding Data Sheet**. If appropriate, these costs should be broken down by activity and, if appropriate, into local expenditures. All activities and items described in the Technical Proposal must be priced separately; activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.

Taxes

3.7 The Consultant, other than Namibian nationals, may be subject to local taxes (such as: value added tax, social charges or income taxes on non-resident Foreign Personnel, duties, fees, levies) on amounts payable by the Client under the Contract. The Client will state in the **Bidding Data Sheet** if the Consultant is subject to payment of any local taxes. Any such amounts shall not be included in the Financial Proposal as they will not be evaluated, but they will be discussed at contract negotiations, and applicable amounts will be included

in the Contract.

- 3.8 Consultants must only express the price of their services in Namibian Dollars only.
- 3.9 Commissions and gratuities, if any, paid or to be paid by Consultants and related to the assignment will be listed in the Financial Proposal Form FIN-1 of Section 4.
- 4. Submission, Receipt, and Opening of Proposals
- 4.1 The original proposal (Technical Proposal and, if required, Financial Proposal; see para. 1.2) shall contain no interlineations or overwriting, except as necessary to correct errors made by the Consultants themselves. The person who signed the proposal must initial such corrections. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3, and FIN-1 of Section 4.
- An authorized representative of the Consultants, as specified in the Bidding Data Sheet shall initial all pages of the original Technical and Financial Proposals. The signed Technical and Financial Proposals shall be marked "ORIGINAL".
- The Technical Proposal shall be marked "ORIGINAL" or "COPY" as appropriate. The Technical Proposals shall be sent to the addresses referred to in para. 4.5 and in the number of copies indicated in the **Bidding Data Sheet**. All required copies of the Technical Proposal are to be made from the original. If there is any discrepancy between the original and the copies of the Technical Proposal, the original governs.
- The original and all copies of the Technical Proposal shall be 4.4 placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" Similarly, the original Financial Proposal (if required under the selection method indicated in the Bidding Data Sheet) shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by the Procurement reference number and the name of the assignment, and with a warning "Do Not Open With The Technical PROPOSAL." The envelopes containing the Technical and Financial Proposals shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address and reference number, and be clearly marked "DO NOT OPEN, EXCEPT IN PRESENCE OF THE OFFICIAL APPOINTED, [at the Ministry of Mines and Energy, Ground Floor, Block F1, Room F1 005, 10h00. The Client shall not be responsible for misplacement, loss or premature opening if the outer envelope is not sealed and/or marked as stipulated. This

circumstance may be case for Proposal rejection. If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

- 4.5 The Proposals must be sent to the address/addresses indicated in the **Bidding Data Sheet** and received by the Client no later than the time and the date indicated in the **Bidding Data Sheet**, or any extension to this date in accordance with para.

  2.2. Any proposal received by the Client after the deadline for submission shall be returned unopened.
- 4.6 The Client shall open the Technical Proposal immediately after the deadline for their submission. The envelopes with the Financial Proposal shall remain sealed and securely stored.

## 5. Proposal Evaluation

5.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the Client on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the Client in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

#### Evaluation of Technical Proposals

5.2

5.4

The Evaluation Committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the **Bidding Data Sheet**. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference or if it fails to achieve the minimum technical score indicated in the **Bidding Data Sheet**.

#### Financial Proposals for QBS

5.3 Following the ranking of technical Proposals, when selection is based on quality only (QBS), the first ranked Consultant is invited to negotiate its proposal and the Contract in accordance with the instructions given under para. 6 of these Instructions.

#### Public Opening and Evaluation of Financial Proposals (only

After the technical evaluation is completed the Client shall inform the Consultants who have submitted proposals the technical scores obtained by their Technical Proposals, and shall notify those Consultants whose Proposals did not meet

# for QCBS, FBS, and LCS)

the minimum qualifying mark or were considered non responsive to the RFP and TOR, that their Financial Proposals will be returned unopened after completing the selection process. The Client shall simultaneously notify in writing Consultants that have secured the minimum qualifying mark, the date, time and location for opening the Financial Proposals. The opening date should allow Consultants sufficient time to make arrangements for attending the opening. Consultants' attendance at the opening of Financial Proposals is optional.

- 5.5 Financial Proposals shall be opened in the presence of the Consultants' representatives who choose to attend. The name of the consultants and the technical scores of the consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants, upon request.
- 5.6 The Client will correct any computational error. When correcting computational errors, in case of discrepancy between a partial amount and the total amount, or between word and figures the formers will prevail. In addition to the above corrections, as indicated under para. 3.6, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items. In case an activity or line item is quantified in the Financial Proposal differently from the Technical Proposal the Evaluation Committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity and correct the total Proposal cost. Prices shall be evaluated as quoted in Namibian Dollars.
- 5.7 In case of QCBS, the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in the **Bidding Data Sheet**. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) indicated in the **Data Sheet**: S = St x T% + Sf x P%. The firm achieving the

highest combined technical and financial score will be invited for negotiations.

In the case of Fixed-Budget Selection, the Client will select the firm that submitted the highest ranked Technical Proposal within the budget. Proposals that exceed the indicated budget will be rejected. In the case of the Least-Cost Selection, the Client will select the lowest proposal among those that passed the minimum technical score. In both cases the evaluated proposal price according to para. 5.6 shall be considered, and the selected firm is invited for negotiations.

#### 6. Negotiations

6.1 Negotiations will be held on the date and at the address indicated in the **Bidding Data Sheet**. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Failure in satisfying such requirements may result in the Client proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

# Technical negotiations

6.2

6.3

Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, and organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The Client and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Special attention will be paid to clearly defining the inputs and facilities required from the Client to ensure satisfactory implementation of the assignment. The Client shall prepare minutes of negotiations which will be signed by the Client and the Consultant.

# Financial negotiations

If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the local tax amount to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability in the Republic of Namibia, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. In case of Quality and Cost Based Selection, Fixed-Budget Selection, or the Least-Cost Selection methods, unless there are exceptional reasons, the financial negotiations will involve neither the remuneration rates for staff nor other proposed unit rates. For

6.4

6.5

other methods, Consultants will provide the Client with the information on remuneration rates described in the Appendix attached to Section 4 - Financial Proposal - Standard Forms of this RFP.

# Availability of Professional staff/experts

Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the Client expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the Client will require assurances that the Professional staff will actually available. The Client will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and shall be submitted by the Consultant within the period of time specified in the letter of invitation to negotiate.

# Conclusion of the negotiations

Negotiations will conclude with a review of the draft Contract. To complete negotiations the Client and the Consultant will initial the Contract. If negotiations fail, the Client will invite the Consultant whose Proposal received the second highest score to negotiate a Contract.

# 7. Award of Contract

- 7.1 The Consultant whose bid attains the highest score, in accordance with the criteria and selection method set forth in the request for proposals, or the one with the least cost in the case of the Least Cost method of selection, shall be selected for award, subject to satisfactory conclusion of negotiation.
- 7.2 For contract above the prescribed threshold outlined in Section 55(4) of the Public Procurement Act, 2015, the Client shall notify the selected Consultant of its intention to award the contract and shall simultaneously notify all other short listed consultants of its decision.
- 7.3 For contracts not exceeding the prescribed threshold outlined in Section 55(4) of the Public Procurement Act, 2015, the client shall issue the Letter of Award.
- 7.4 In the absence of an application for review by any other consultant within 7 days of the notice under section 7.2, the

contract shall be awarded to the selected Consultant.

- 7.5 Within seven days from the issue of Letter of Award, the Client shall publish on the Public Procurement Portal <a href="https://www.mof.gov.na/procurement-policy-unit">www.mof.gov.na/procurement-policy-unit</a> and the Client's website, the results of the RFP process identifying the:
  - (i) name of the successful Consultant, and the price it offered, as well as the duration and summary scope of the assignment; and
  - (ii) an executive summary of the RFP Evaluation Report, for contracts above the prescribed threshold referred to in section 7.2.
- 7.6 After Contract signature, the Client shall return the unopened Financial Proposals to the unsuccessful Consultants.
- 7.7 The Consultant is expected to commence the assignment on the date and at the location specified in the **Bidding Data**Sheet.
- 8. Confidentiality
- 8.1 Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other persons not officially concerned with the process until the publication of the award. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal and may be subject to the provisions of the Government's antifraud and corruption policy.
- 9. Debriefing
- 9.1 The client shall promptly attend to all requests for debriefing for the contract made in writing within 30 days from award, and within 3 days from the date of receipt of request from the unsuccessful consultant.

### Instructions to Consultants – Bidding Data Sheet

Paragraph Reference	
1.1	Name of the Client: Ministry of Mines and Energy  Method of selection: the technical quality of the proposal, the relevant experience of the contractor, the expertise of his/her key staff members, the proposed work methodology, as well as the price of the proposal
1.2	Financial Proposal to be submitted together with Technical Proposal: No  Name of the assignment is: CONDUCTING REGIONAL INTERGRATED INTERPRETATION AND GROUND GRAVITY GEOPHYSICAL SURVEYS IN THE //KARAS REGION
1.3	A pre-proposal conference will be held via a virtual platform ( Zoom or Microsoft team): Yes [ A week after advert] N/A  The Client's representative is: Ismael Zaaruka_ Address: Ministry of Mines and Energy Telephone: +264 61 284 8143 Facsimile: E-mail: ismaelzaaruka@mme.gov.na
1.4	The Client will provide the following inputs and facilities: All necessary information required by the consultant and offices for the consultant to work from will be availed to them, if required.
1.6.1	The Client envisages the need for continuity for downstream work:  NO [If yes, outline in the TOR the scope, nature, and timing of future work and state whether the selected consultant for this assignment would be eligible to compete for the downstream work.]
1.12	Proposals must remain valid after the submission date, i.e. until: 180 days.

2.1	Clarifications may be requested not later than 20 February 2021
	The address for requesting clarifications is:
	Nathaniel Musenge
	Head of Procurement Management Unit & Secretary for PC Tel: +264 61 284 82358
	Email:Nathaniel.Musenge@mme.gov.na
3.3 (a)	Shortlisted Consultants may associate with other shortlisted Consultants: No
3.4	The format of the Technical Proposal to be submitted is: FTP
3.4	[check the applicable format]
3.4 (g)	Training is a specific component of this assignment: No [If yes, provide appropriate information]:
3.5	The following below will be borne by the consultant/Bidder
	(1) a per diem allowance in respect of Personnel of the Consultant for every day in which the Personnel shall be absent from the home office and, as applicable, outside the Client's country for purposes of the Services;
	(2) cost of necessary travel, including transportation of the Personnel by the most appropriate means of transport and the most direct practicable route;
	(3) cost of office accommodation, investigations and surveys;
	(4) cost of applicable international or local communications such as the use of telephone and facsimile required for the purpose of the Services;
	(5) cost, rental and freight of any instruments or equipment required to be provided by the Consultants for the purposes of the Services;
	(6) cost of printing and dispatching of the reports to be produced for the Services;
	(7) other allowances where applicable and provisional or fixed sums (if any); and

	Proposals must be submitted not later than the following date and time:	
4.4 & 4.5	The Proposal submission address is: Ministry of Mines and Energy, Ground Floor, Block F1, Room F1 005,	
4.3	Consultant must submit the original and 2 copies of the Technical Proposal, and the original of the Financial Proposal.	
4.2	Since the consultancy contract is estimated for an amount above N\$ 500 000.00, The consultant is expected to provide authorization consisting of written confirmation and shall be attached to the bid. It may include a delegation of power by resolution of the Board of a company or from the CEO, himself holding power from the Board or from a Director being a shareholder of a company or through a Power of Attorney.  The name and position held by each person signing the authorization must be typed or printed below the signature.  Note: The power of Attorney or other written authorization to sign may be for a determined period or limited to a specific purpose.	
	(b) pay such taxes on behalf of the Consultant: [No]  (local Consultants will be subject to all taxes payable and should therefore submit their financial proposals inclusive of taxes.)	
3.6	Amounts payable by the Client to the Consultant under the contract to be subject to local taxation: Yes  If affirmative, the Client will:  (a) reimburse the Consultant for any such direct taxes paid by the Consultant on its remunerations: [No];	
	(8) cost of such further items required for purposes of the Services not covered in the foregoing.	

5.2 (a)	Criteria, sub-criteria, and point system for the evaluation of Full Technical Proposals are:		
	Proposals are:	<u>Points</u>	
	(a). Understanding of the Project and deliverables	[14]	
	(b). Survey equipments and Instrumentation  i. Gravity Meter (s) x 2  ii. Differential positioning system (s) x 2  Total points for criterion (b):	[4] [4] [8]	
	(c) Key professional staff qualifications and competence for the assignment	ent:	
	i) Team Leader x1 ii) Technicians x 2 iii) Geophysicist x 2 iv) Geologist x 1 v) Driver x 2  Total points for criterion (c):	[5] [6] [ <i>10</i> ] [ <i>5</i> ] [4] [30]	
	(d) Gravity Survey and deliverables plan (i) Logistical plan (Pre-survey, Survey and Post- survey)	[18]	
	Total points for the four criteria:	[70]	
The minimum technical score required to pass is: 45 Points			
5.7	The formula for determining the financial scores is the following: [Insert either the following formula] $Sf = 100 \text{ x Fm / F}$ , in which Sf is the financial score, Fm is the lowest price and F the price of the proposal under consideration.  [or insert another inversely proportional formula acceptable to the Client]  The weights given to the Technical and Financial Proposals are: $T = 0.7$ $P = 0.3$		
6.1	Expected date and address for contract negotiations:		
7.5	Expected date for commencement of consulting services  1 March 2021 at: Ministry of Mines and Energy, Windhoek		

#### Section 3. Technical Proposal - Standard Forms

Refer to Reference Paragraph 3.4 of the Bidding Data Sheet for format of Technical Proposal to be submitted, and paragraph 3.4 of Section 2 of the RFP for Standard Forms required and number of pages recommended.

Form TECH-1: Technical Proposal Submission Form	29
Form TECH-2: Consultant's Organization and Experience	30
A - Consultant's Organization	
B - Consultant's Experience.	31
Form TECH-3: Comments and Suggestions on the Terms of Reference and on Counterpart	
Staff and Facilities to be Provided by the Public Entity	32
A - On the Terms of Reference  B - On Counterpart Staff and Facilities	32
Form TECH-4: Description of Approach, Methodology and Work Plan for Performing the	
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Form TECH-6: Curriculum Vitae (CV) for Proposed Professional Staff	36
Form TECH-7: Staffing Schedule Error! Bookmark not defin	ıed.
Form TECH-8 Work Schedule	39

#### Form TECH-1: Technical Proposal Submission Form

[Location, Date]

To: [Name and address of Client]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed under a separate envelope<sup>1</sup>.

We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant]<sup>2</sup>

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in Paragraph Reference 1.12 of the Data Sheet, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in Paragraph Reference 7.5 of the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]:	
Name and Title of Signatory:	
Name of Firm:	
Address:	

<sup>1 [</sup>In case Paragraph Reference 1.2 of the Bidding Data Sheet requires to submit a Technical Proposal only, replace this sentence with: "We are hereby submitting our Proposal, which includes this Technical Proposal only."]

<sup>2 [</sup>Delete in case no association is foreseen.]

#### Form TECH-2: Consultant's Organization and Experience

#### A - Consultant's Organization

[Provide here a brief (around two pages) description of the background and organization of your firm/entity and each associate for this assignment.]

Firm's Name:

#### B - Consultant's Experience

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under this assignment. Minimum three assignment.]

Assignment name:	Approx. value of the contract (in current N\$ equivalent):		
Country: Location within country:	Duration of assignment (months):		
Name of Client:	Total № of staff-months of the assignment:		
Address:	Approx. value of the services provided by your firm under the contract (in current N\$ equivalent):		
Start date (month/year): Completion date (month/year):	$N^{\underline{o}}$ of professional staff-months provided by associated Consultants:		
Name of associated Consultants, if any:	Name of senior professional staff of your firm involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):		
Narrative description of Project:			
Description of actual services provided by your staff within the assignment:			

# Form TECH-3: Comments and Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be Provided by the Client

#### A - On the Terms of Reference

[Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

#### **B** - On Counterpart Staff and Facilities

[Comment here on counterpart staff and facilities to be provided by the Client according to Paragraph Reference 1.4 of the Bidding Data Sheet including: administrative support, office space, local transportation, equipment, data, etc.]

# Form TECH-4: Description of Approach, Methodology and Work Plan for Performing the Assignment

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal (about 50 pages, inclusive of charts and diagrams) divided into the following three chapters:

- a) Technical Approach and Methodology,
- b) Work Plan, and
- c) Organization and Staffing,
- a) Technical Approach and Methodology. In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.
- b) Work Plan. In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECH-8.
- c) <u>Organization and Staffing.</u> In this chapter you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff.]

Form TECH-5: Team Composition and Task Assignments

Professional Staff				
Name of Staff	Firm	Area of Expertise	Position Assigned	Task Assigned

# N 1:40 Rorm TRCH-6. Curriculu

Proposed Position [only one candidate shall be nominated for each position]:  Name of Firm [Insert name of firm proposing the staff]:	Name of Staff [Insert full name]:  Date of Birth:  Education [Indicate college/university and other specialized education of staff member. giving names of institutions degrees obtained and dates of obtainment].	Membership of Professional Associations:	Other Training [Indicate significant training since degrees under 5 - Education were obtained]:
---	--	--	---

9. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:

8. Countries of Work Experience: [List countries where staff has worked in the last ten years]:\_

ing with present position, list in reverse order every employment held by staff member since graduation, giving for each employment	employment, name of employing organization, positions held.]:
d [Startin	dates of er
10. Employment Record	(see format here below): c

To [Year]		
T		
[Year]:	yer:	Positions held:
From [Year]:	Employer:	Positio

### 11. Detailed Tasks Assigned | 12. \

[List all tasks to be performed under this assignment]

## 12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned

[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 11.]

Name of assignment or project:

Year:

Location: \_\_\_\_

Main project features:

Positions held:

Activities performed:

### 13. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

Date:	tre of staff member or authorized representative of the staff]  Day/Month/Year	ne of authorized representative:
	[Signature of staff	Full name of autho

### Form TECH-8 Work Schedule

		,		_		_	_					 		 
	a													
	12													
	11													
	10													
	6													
	8													
Months <sup>2</sup>	7													
	9													
	5										0			
	4													
	3													8
	2													
	1													
Antivital														
ž	2	1	2	3	4	5								u

Indicate all main activities of the assignment, including delivery of reports (e.g.: inception, interim, and final reports), and other benchmarks such as Client approvals. For phased assignments indicate activities, delivery of reports, and benchmarks separately for each phase. Duration of activities shall be indicated in the form of a bar chart.

Appendix to Bid Submission Form

### BID SECURING DECLARATION

(Section 45 of Act) (Regulation 37(1)(b) and 37(5))

Date:	
Procurement Ref No.:	
To: The Executive Director  Ministry of Mines and Energy Private Bag 13297  Windhoek, Namibia 6 Aviation Road	
I/We* understand that in terms of section 45 of the Act a public entity must include in the bidd document the requirement for a declaration as an alternative form of bid security.	ing
I/We* accept that under section 45 of the Act, I/we* may be suspended or disqualified in the event	of
(a) a modification or withdrawal of a bid after the deadline for submission of bids during the per of validity;	iod
(b) refusal by a bidder to accept a correction of an error appearing on the face of a bid;	
(c) failure to sign a procurement contract in accordance with the terms and conditions set forth the bidding document, should I/We* be successful bidder; or	in
(d) failure to provide security for the performance of the procurement contract if required to do by the bidding document.	so
I/We* understand this bid securing declaration ceases to be valid if I am/We are* not the success Bidder	ful
Signed:  [insert signature of person whose name and capacity are shown]	
Capacity of: [indicate legal capacity of person(s) signing the Bid Securing Declaration]	

Corporate Seal (where appropriate)

[Note\*: In case of a joint venture, the bid securing declaration must be in the name of all partners to the joint venture that submits the bid.]

[insert complete name of person signing the Bid Securing Declaration]

Dated on \_\_\_\_\_ day of \_\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_

Duly authorized to sign the bid for and on behalf of: [insert complete name of Bidder]

\*delete if not applicable / appropriate



### Republic Of Namibia

Ministry of Labour, Industrial Relations and Employment Creation

Written undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(D) of the Public Procurement Act, 2015

### 1. EMPLOYERS DETAILS

Company Trade Name:
Registration Number:
Vat Number:
Industry/Sector:
Place of Business:
Physical Address:
Tell No.:
Fax No.:
Email Address:
Postal Address:
Full name of Owner/Accounting Officer:
***************************************
Fmail Address:

2. PROCUREMENT DETAILS
Procurement Reference No.:
Procurement Description:
Anticipated Contract Duration:
Location where work will be done, good/services will be delivered:
3. UNDERTAKING
I[insert full name], owner/representative
of[insert full name of company]
hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.
I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.
Signature:
Date:
Seal:

Please take note:

1. A labour inspector may conduct unannounced inspections to assess the level of compliance

2. This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.

### Section 4. Financial Proposal - Standard Forms

[Comments in brackets [ ] provide guidance to the shortlisted Consultants for the preparation of their Financial Proposals; they should not appear on the Financial Proposals to be submitted.]

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided under para. 3.6 of Section 2. Such Forms are to be used whichever is the selection method indicated in para. 4 of the Letter of Invitation.

[The Appendix "Financial Negotiations - Breakdown of Remuneration Rates" is to be only used for financial negotiations when Quality-Based Selection, Selection Based on Qualifications, or Single-Source Selection method is adopted, according to the indications provided under para. 6.3 of Section 2.]

Form FIN-1: Financial Proposal Submission Form	44
Form FIN-2: Summary of Costs	45
Form FIN-3: Breakdown of Costs by Activity	
Form FIN-4: Breakdown of Remuneration (Time-Based)	
Form FIN-5: Breakdown of Reimbursable Expenses (Time-Based)	48
Appendix: Financial Negotiations - Breakdown of Remuneration Rates	49

### Form FIN-1: Financial Proposal Submission Form

[Location, Date]

To: [Name and address of Client]

Dear Sir/Madam:

We, the undersigned, offer to provide the consulting services for CONDUCTING EGIONAL INTERGRATED INTERPRETATION AND GROUND GRAVITY GEOPHYSICAL SURVEYS IN THE //KARAS REGION in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal. Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figures<sup>1</sup>]. This amount is exclusive of the local taxes (applicable only to consultants other than Namibian nationals), which shall be identified during negotiations and shall be added to the above amount.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below<sup>2</sup>:

Name and Address of Agents	Amount in Namibian Dollars	Purpose of Commission or Gratuity
We understand you ar	e not bound to accept any Prop	oosal you receive.
We remain,		
Yours sincerely,		
Name and Title of Sig Name of Firm:	[In full and initials]: natory:	
Address:		

<sup>1</sup> Amounts must coincide with the ones indicated under Total Cost of Financial proposal in Form FIN-2.

<sup>2</sup> If applicable, replace this paragraph with: "No commissions or gratuities have been or are to paid by us to agents relating to this Proposal and Contract execution."

## Form FIN-2: Summary of Costs

Item  Total Costs of Financial Proposal <sup>1</sup>	Costs [In Namibian Dollars]

Indicate the total costs, net of local taxes, to be paid by the Client in each currency. Such total costs must coincide with the sum of the relevant Subtotals indicated in all Forms FIN-3 provided with the Proposal.

# Form FIN-3: Breakdown of Costs by Activity<sup>1</sup>

Group of Activities (Phase):  Conducting Ground Gravity Geophysical Survey and processing in the //Karas region (Warmbad sheet).  Cost component  Cost component  Remuneration <sup>5</sup> Description:  1. Collecting of Gravity and elevation data in the //Karas region  2. Processing of Gravity and elevation data in the //Karas region  3. Data integration (Gravity, airborne magneti Interpretation  Cost component  In Namibian Dolla	
ost component	
ost component	Costs
Remuneration <sup>5</sup>	In Namibian Dollars (N\$) <sup>4</sup>
Reimbursable Expenses <sup>5</sup>	
Subtotals	

Form FIN-3 shall be filled at least for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the Consultant shall fill a separate Form FIN-3 for each group of activities. The sum of the relevant Subtotals of all Forms FIN-3 provided must coincide with the Total Costs of Financial Proposal indicated in Form FIN-2.

Names of activities (phase) should be the same as, or correspond to the ones indicated in the second column of Form TECH-8. Short description of the activities whose cost breakdown is provided in this Form.

Use the same columns and currency of Form FIN-2. 2645

Remuneration and Reimbursable Expenses must respectively coincide with relevant Total Costs indicated in Forms FIN-4, and FIN-5.

# Form FIN-4: Breakdown of Remuneration<sup>1</sup> (Time-Based)

(This Form FIN-4 shall be used when the Time-Based Form of Contract has been included in the RFP)

Name <sup>2</sup>	Position <sup>3</sup>	Staff-month	Input <sup>5</sup>	[Namihian Dollars16
			(Staff-months)	
Foreign Staff			0.000	
		[Home]		
		[Field]		
7.				
Local Staff				
		[Home]		
		[Field]		
			Total Costs	

Form FIN-4 shall be filled for each of the Forms FIN-3 provided.

Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, clerical staff).

Positions of Professional Staff shall coincide with the ones indicated in Form TECH-5.

Indicate separately staff-month rate and currency for home and field work.

Indicate, separately for home and field work, the total expected input of staff for carrying out the group of activities or phase indicated in the Form. 128459

Use the same columns and currency of Form FIN-2. For each staff indicate the remuneration in the column of the currency, separately for home and field work. Remuneration = Staff-month Rate x Input.

# Form FIN-5: Breakdown of Reimbursable Expenses<sup>1</sup> (Time-Based)

					T	ī	T	1								
	(This Form FIN-5 shall only be used when the Time-Based Form of Contract has been included in the RFP)	[Namibian Dollars] <sup>4</sup>														
	Form of Co	Quantity														
	hen the Time-Based	Unit Cost <sup>3</sup>														Total Costs
	e used w	Unit	Day	Trip	Trip				Trip							
	This Form FIN-5 shall only b.	o Description <sup>2</sup>	Per diem allowances	International flights <sup>5</sup>	Miscellaneous travel expenses	Communication costs between [Insert place]	Drafting, reproduction of reports	Equipment, instruments, materials, supplies, etc.	Shipment of personal effects	Use of computers, software	Laboratory tests.	Subcontracts	Local transportation costs	Office rent, clerical assistance	Training of the Client's personnel 6	
		Š														-
1																

Form FIN-5 should be filled for each of the Forms FIN-3 provided, if needed.
 Delete items that are not applicable or add other items according to Paragraph Reference 3.6 of the Data Sheet.
 Indicate unit cost and currency.
 Use the same columns and currency of Form FIN-2. Indicate the cost of each reimbursable item in the column of the currency. Cost = Unit Cost x Quantity.
 Indicate route of each flight, and if the trip is one- or two-ways.
 Only if the training is a major component of the assignment, defined as such in the TOR.

### Appendix: Financial Negotiations - Breakdown of Remuneration Rates

(Not to be used when cost is a factor in the evaluation of Proposals)

### 1. Review of Remuneration Rates

- 1.1 The remuneration rates for staff are made up of salary, social costs, overheads, fee that is profit, and any premium or allowance paid for assignments away from headquarters. To assist the firm in preparing financial negotiations, a Sample Form giving a breakdown of rates is attached (no financial information should be included in the Technical Proposal). Agreed breakdown sheets shall form part of the negotiated contract.
- 1.2 The Client is charged with the custody of government funds and is expected to exercise prudence in the expenditure of these funds. The Client is, therefore, concerned with the reasonableness of the firm's Financial Proposal, and, during negotiations, it expects to be able to review audited financial statements backing up the firm's remuneration rates, certified by an independent auditor. The firm shall be prepared to disclose such audited financial statements for the last three years, to substantiate its rates, and accept that its proposed rates and other financial matters are subject to scrutiny. Rate details are discussed below.
  - (i) Salary
    This is the gross regular cash salary paid to the individual in the firm's home office. It shall not contain any premium for work away from headquarters or bonus (except where these are included by law or government regulations).
  - Bonuses are normally paid out of profits. Because the Client does not wish to make double payments for the same item, staff bonuses shall not normally be included in the rates. Where the Consultant's accounting system is such that the percentages of social costs and overheads are based on total revenue, including bonuses, those percentages shall be adjusted downward accordingly. Where national policy requires that 13 months' pay be given for 12 months' work, the profit element need not be adjusted downward. Any discussions on bonuses shall be supported by audited documentation, which shall be treated as confidential.
  - (iii) Social Costs
    Social costs are the costs to the firm of staff's non-monetary benefits. These items include, *inter alia*, social security including pension, medical and life insurance costs, and the cost of a staff member being sick or on vacation. In this regard, the cost of leave for public holidays is not an acceptable social cost nor is

the cost of leave taken during an assignment if no additional staff replacement has been provided. Additional leave taken at the end of an assignment in accordance with the firm's leave policy is acceptable as a social cost.

### (iv) Cost of Leave

The principles of calculating the cost of total days leave per annum as a percentage of basic salary shall normally be as follows:

Leave cost as percentage of salary 
$$^{1} = \frac{total\ days\ leave\ x\ 100}{[365 - w - ph - v - s]}$$

Or

Leave Cost = [(salary + bonus + housing subsidy + transport)/260 X leave credit days]

It is important to note that leave can be considered a social cost only if the Client is not charged for the leave taken.

### (v) Overheads

Overhead expenses are the firm's business costs that are not directly related to the execution of the assignment and shall not be reimbursed as separate items under the contract. Typical items are home office costs (partner's time, no billable time, time of senior staff monitoring the project, rent, support staff, research, staff training, marketing, etc.), the cost of staff not currently employed on revenue-earning projects, taxes on business activities and business promotion costs. During negotiations, audited financial statements, certified as correct by an independent auditor and supporting the last three years' overheads, shall be available for discussion, together with detailed lists of items making up the overheads and the percentage by which each relates to basic salary. The Client does not accept an add-on margin for social charges, overhead expenses, etc., for staff who are not permanent employees of the firm. In such case, the firm shall be entitled only to administrative costs and fee on the monthly payments charged for subcontracted staff.

### (vi) Fee or Profit

The fee or profit shall be based on the sum of the salary, social costs, and overhead. If any bonuses paid on a regular basis are listed, a corresponding reduction in the profit element shall be expected. Fee or profit shall not be allowed on travel or other reimbursable expenses, unless in the latter case an unusually large amount of procurement of equipment is required. The firm shall

Where w = weekends, ph = public holidays, v = vacation, and s = sick leave.

note that payments shall be made against an agreed estimated payment schedule as described in the draft form of the contract.

(vii) Away from Headquarters Allowance or Premium
Some Consultants pay allowances to staff working away from headquarters.
Such allowances are calculated as a percentage of salary and shall not draw overheads or profit. Sometimes, by law, such allowances may draw social costs.
In this case, the amount of this social cost shall still be shown under social costs, with the net allowance shown separately. For concerned staff, this allowance, where paid, shall cover home education, etc.; these and similar items shall not be considered as reimbursable costs.

### (viii) Subsistence Allowances

Subsistence allowances are not included in the rates, but are paid separately and in local currency. No additional subsistence is payable for dependents—the subsistence rate shall be the same for married and single team members.

Government DSA standard rates may be used as reference to determine subsistence allowances.

### 2. Reimbursable expenses

2.1 The financial negotiations shall further focus on such items as out-of-pocket expenses and other reimbursable expenses. These costs may include, but are not restricted to, cost of surveys, equipment, office rent, supplies, international and local travel, computer rental, mobilization and demobilization, insurance, and printing. These costs may be either unit rates or reimbursable on the presentation of invoices, in foreign or local currency.

### 3. Bank Guarantee

3.1 Payments to the firm, including payment of any advance based on cash flow projections covered by a bank guarantee, shall be made according to an agreed estimated schedule ensuring the firm regular payments in local currency, as long as the services proceed as planned.

### Sample Form

	lting Firm:	Country:
Assign	nment:	Date:
	Consultant's Representations Regarding	Costs and Charges
We her	reby confirm that:	
	the basic salaries indicated in the attached table are flect the current salaries of the staff members listed v the normal annual salary increase policy as applied to	which have not been raised other than
(b)	attached are true copies of the latest salary slips of th	ne staff members listed;
(c) have ag	the away from headquarters allowances indicated greed to pay for this assignment to the staff members	
	the factors listed in the attached table for social ch average cost experiences for the latest three years a ents; and	arges and overhead are based on the is represented by the firm's financial
(e) profit-s	said factors for overhead and social charges do not in sharing.	nclude any bonuses or other means of
[Name o	of Consulting Firm]	
Signatu	ure of Authorized Representative	Date
Name:		
Title: _		

## Consultant's Representations Regarding Costs and Charges

(Expressed in Namibian Dollars)

8	Proposed Fixed Rate per Working Month/Day/Hour <sup>1</sup>							
	Fixed Pro Vorking Rate							
7	Proposed Fixed Rate per Working Month/Day/Hour							
9	Away from Headquarters Allowance					97.74		
5	Fee <sup>2</sup>							
4	Subtotal							
3	Overhead <sup>1</sup>							
2	Social Charges <sup>1</sup>					¥i		
1	Basic Salary per Working Month/Day/Year							
nnel	Position	Home Office			Field			
Personnel	Name	Home			Fi			

Expressed as percentage of 1
 Expressed as percentage of 4

### Section 5. Terms of Reference

(Text in brackets provides guidance to the Client for the preparation of the RFP; it should not appear on the final RFP to be delivered to the shortlisted Consultants)

[Terms of Reference normally contain the following sections: (a) Background, (b) Objectives, (c) Scope of the Services, (d) Training (when appropriate), (e) Reports and Time Schedule, and (f) Data, Local Services, Personnel, and Facilities to be provided by the Client.]

### Section 6. Standard Forms of Contract

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### Preface

- 1. The Standard Contract consists of four parts: the Form of Contract to be signed by the Client and the Consultant, the General Conditions of Contract, the Special Conditions of Contract, and the Appendices. The client using this Standard Contract NOT alter the General Conditions. Any adjustment to meet project features should be made only in the Special Conditions.
- 2. Time-based contracts are recommended when the scope of the services cannot be established with sufficient precision, or the duration and quantity of services depends on variables that are beyond the control of the Consultant. In time-based contracts the Consultant provides services on a timed basis according to quality specifications, and Consultant's remuneration is based on (i) agreed upon unit rates for Consultant staff multiplied by the actual time spent by the staff in executing the assignment, and (ii) reimbursable expenses using actual expenses and/or agreed unit prices. This type of contract requires the Client to closely supervise Consultant and to be involved in the daily execution of the assignment.

### CONTRACT FOR CONSULTANTS' SERVICES

### Time-Based

between
[name of the Client]
ad
and
[name of the Consultant]
[name of the Consultant]
Dated:

### I. Form of Contract

### TIME-BASED

(Text in brackets [] is optional; all notes should be deleted in final text)

This CONTRACT (hereinafter called the "Contract") is made the [day] day of the month of [month], [year], between, on the one hand, [name of Client] (hereinafter called the "Client") and, on the other hand, [name of Consultant] (hereinafter called the "Consultant").

[Note: If the Consultant consist of more than one entity, the above should be partially amended to read as follows: "...(hereinafter called the "Client") and, on the other hand, a joint venture/consortium/association consisting of the following entities, each of which will be jointly and severally liable to the Client for all the Consultant's obligations under this Contract, namely, [name of Consultant] and [name of Consultant] (hereinafter called the "Consultant").]

### WHEREAS

- (a) the Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) the Consultant, having represented to the Client that he has the required professional skills, and personnel and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract;
  - (b) The Special Conditions of Contract;
  - (c) The following Appendices: [Note: If any of these Appendices are not used, the words "Not Used" should be inserted below, next to the title of the Appendix]

Appendix A:	Description of Services	[Not used]
Appendix B:	Reporting Requirements	[Not used]
Appendix C:	Personnel and Sub-Consultants – Hours of	
	Work for Key Personnel	[Not used]
Appendix D:	Cost Estimates in Local Currency	[Not used]
Appendix E:	Duties of the Client	[Not used]
Appendix F:	Form of Advance Payments Guarantee	[Not used]

- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) the Consultants shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultant accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of [name of Client]
[Authorized Representative]
For and on behalf of [name of Consultant]
[Authorized Representative]
[Note: If the Consultant consists of more than one entity, all these entities should appear a signatories, e.g., in the following manner:]
For and on behalf of each of the Members of the Consultant
[name of member]
[Authorized Representative]
[name of member]
[Authorized Representative]

### II. General Conditions of Contract

### 1. GENERAL PROVISIONS

### 1.1 Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in the Republic of Namibia.
- (b) "Consultant" means any private or public entity that will provide the Services to the Client under the Contract.
- (c) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1, that is the General Conditions (GC), the Special Conditions (SC), and the Appendices.
- (d) "Day" means calendar day.
- (e) "Effective Date" means the date on which this Contract comes into force and pursuant to Clause GC 2.1.
- (f) "Foreign Currency" means any currency other than the Namibian Dollars.
- (h) "GC" means the General Conditions of Contract.
- (g) "Government" means the Government of the Republic of Namibia.
- (h) "Local Currency" means the Namibian Dollars.
- (k) "Member" means any of the entities that make up the joint venture/consortium/association; and "Members" means all these entities.
- (l) "Party" means the Client or the Consultant, as the case may be, and "Parties" means both of them.
- (m) "Personnel" means professionals and support staff provided by the Consultants or by any Sub-Consultants and assigned to perform the Services or any part thereof; "Foreign Personnel" means such professionals and support staff who at the time of being so provided had their domicile outside the Republic of Namibia; "Local Personnel" means such professionals and support staff who at the time of being so provided had their

- domicile inside the Republic of Namibia; and "Key Personnel" means the Personnel referred to in Clause GC 4.2(a).
- (n) "Reimbursable expenses" means all assignment-related costs other than Consultant's remuneration.
- (o) "Dollars" means Namibian Dollars.
- (o) "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.
- (p) "Services" means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.
- (q) "Sub-Consultants" means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- (r) "Third Party" means any person or entity other than the Government, the Client, the Consultant or a Sub-Consultant.
- (s) "In writing" means communicated in written form with proof of receipt.

### 1.2 Relationship Between the Parties

Nothing contained herein shall be construed as establishing a relationship of master and servant or of principal and agent as between the Client and the Consultant. The Consultant, subject to this Contract, has complete charge of Personnel and Sub-Consultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.

### 1.3 Law Governing Contract

This Contract has been executed in English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

1.4 Language

This Contract has been executed in the language specified in the SC, which shall be binding and controlling language for all matters relating to the meaning and interpretation of this Contract.

1.5 Headings

The headings shall not limit, alter or affect the meaning of this Contract.

1.6 Notices

1.6.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.

1.6.2 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.

### 1.7 Location

The Services shall be performed at such locations as are specified in Appendix A hereto and, where the location of a particular task is not so specified, at such locations, whether in the Republic of Namibia or elsewhere, as the Client may approve.

### 1.8 Authority of Member in Charge

In case the Consultant consists of a joint venture/consortium/ association of more than one entity, the Members hereby authorize the entity **specified in the SC** to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under this Contract, including without limitation the receiving of instructions and payments from the Client.

### 1.9 Authorized Representatives

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials specified in the SC.

### 1.10 Taxes and Duties

The Consultant, Sub-Consultants and Personnel shall pay such indirect taxes, duties, fees and other impositions levied under the Applicable Law as specified in the SC.

### 1.11 Fraud and Corruption

If the Client determines that the Consultant and/or its Personnel, sub-contractors, sub-consultants, services providers and suppliers has engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices, in competing for or in executing the Contract, then the Client may, after giving 14 days notice to the Consultant, terminate the Consultant's employment under the Contract, and the provisions of Clause 2 shall apply as if such expulsion had been made under Sub-Clause 2.9.1(d).

Should any Personnel of the Consultant be determined to have engaged in corrupt, fraudulent, collusive, coercive, or obstructive practice during the execution of the Contract, then that Personnel shall be removed in accordance with Sub-Clause 4.5.

### 1.11.1 Definitions

For the purposes of this Sub-Clause, the terms set-forth below are defined as follows:

- (i) "corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- (ii) "fraudulent practice" is any act or omission, including a

<sup>&</sup>lt;sup>6</sup> "Another party" refers to a public official acting in relation to the selection process or contract execution.

- misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;
- (iii) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- (iv) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- (v) "obstructive practice" is
  - (aa) deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede an investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - (bb) acts intended to materially impede the exercise of the Client's inspection and audit rights provided for under Clause 3.6.

### 1.11.2 Commissions and Fees

The Client will require the successful Consultants to disclose any commissions or fees that may have been paid or are to be paid to agents, representatives, or commission agents with respect to the selection process or execution of the contract. The information disclosed must include at least the name and address of the agent, representative, or commission agent, the amount and currency, and the purpose of the commission or fee.

### 2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

### 2.1 Effectiveness of Contract

This Contract shall come into force and effect on the date (the "Effective Date") of the Client's notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SC

A "party" refers to a public official; the terms "benefit" and "obligation" relate to the selection process or contract execution; and the "act or omission" is intended to influence the selection process or contract execution.

<sup>&</sup>lt;sup>8</sup> "Parties" refers to participants in the selection process (including public officials) attempting to establish bid prices at artificial, non competitive levels.

A "party" refers to a participant in the selection process or contract execution.

have been met.

### 2.2 Termination of Contract for Failure to Become Effective

If this Contract has not become effective within such time period after the date of the Contract signed by the Parties as **specified in the SC**, either Party may, by not less than twenty one (21) days written notice to the other Party, declare this Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.

### 2.3 Commencement of Services

The Consultant shall begin carrying out the Services not later than the number of days after the Effective Date specified in the SC.

### 2.4 Expiration of Contract

Unless terminated earlier pursuant to Clause GC 2.9 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.

### 2.5 Entire Agreement

This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

### 2.6 Modifications or Variations

(a) Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. Pursuant to Clause GC 7.2 here of, however, each Party shall give due consideration to any proposal for modification or variation made by the other Party.

### 2.7 Force Majeure

### 2.7.1 Definition

- (a) For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies.
- (b) Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such

Party's Sub-Consultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected both to take into account at the time of the conclusion of this Contract, and avoid or overcome in the carrying out of its obligations hereunder.

(c) Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.

### 2.7.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.

### 2.7.3 Measures to be Taken

- (a) A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
- (b) A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- (c) Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- (d) During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:
  - (i) demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Client, in reactivating the Services; or
  - (ii) continue with the Services to the extent possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.

(e) In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clause GC 8.

### 2.8 Suspension

The Client may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.

### 2.9 Termination

### 2.9.1 By the Client

The Client may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (g) of this Clause GC 2.9.1. In such an occurrence the Client shall give a not less than thirty (30) days' written notice of termination to the Consultants, and sixty (60) days' in case of the event referred to in (g).

- (a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GC 2.8 hereinabove, within thirty (30) days of receipt of such notice of suspension or within such further period as the Client may have subsequently approved in writing.
- (b) If the Consultant becomes (or, if the Consultant consists of more than one entity, if any of its Members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary.
- (c) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.
- (d) If the Consultant, in the judgment of the Client, has engaged in corrupt or fraudulent practices in competing for or in executing this Contract.
- (e) If the Consultant submits to the Client a false statement which has a material effect on the rights, obligations or interests of the Client.

- (f) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (g) If the Client, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

### 2.9.2 By the Consultant

The Consultant may terminate this Contract, by not less than thirty (30) days' written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause GC 2.9.2.

- (a) If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GC 8 hereof within sixty (60) days after receiving written notice from the Consultant that such payment is overdue.
- (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (c) If the Client fails to comply with any final decision reached as a result of arbitration pursuant to Clause GC 8 hereof.
- (d) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within sixty (60) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant's notice specifying such breach.

### 2.9.3 Cessation of Rights and Obligations

Upon termination of this Contract pursuant to Clauses GC 2.2 or GC 2.9 hereof, or upon expiration of this Contract pursuant to Clause GC 2.4 hereof, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in Clause GC 3.3 hereof, (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GC 3.6 hereof, and (iv) any right which a Party may have under the Applicable Law.

### 2.9.4 Cessation of Services

Upon termination of this Contract by notice of either Party to the other pursuant to Clauses GC 2.9.1 or GC 2.9.2 hereof, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials

furnished by the Client, the Consultant shall proceed as provided, respectively, by Clauses GC 3.9 or GC 3.10 hereof.

### 2.9.5 Payment upon Termination

Upon termination of this Contract pursuant to Clauses GC 2.9.1 or GC 2.9.2 hereof, the Client shall make the following payments to the Consultant:

- (a) remuneration pursuant to Clause GC 6 hereof for Services satisfactorily performed prior to the effective date of termination, and reimbursable expenditures pursuant to Clause GC 6 hereof for expenditures actually incurred prior to the effective date of termination; and
- (b) except in the case of termination pursuant to paragraphs (a) through (e) of Clause GC 2.9.1 hereof, reimbursement of any reasonable cost incidental to the prompt and orderly termination of this Contract including the cost of the return travel of the Personnel and their eligible dependents.

### 2.9.6 Disputes about Events of Termination

If either Party disputes whether an event specified in paragraphs (a) through (f) of Clause GC 2.9.1 or in Clause GC 2.9.2 hereof has occurred, such Party may, within sixty (60) days after receipt of notice of termination from the other Party, refer the matter to Clause GC 8 hereof, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

### 3. OBLIGATIONS OF THE CONSULTANT

### 3.1 General

### 3.1.1 Standard of Performance

The Consultant shall perform the Services and carry out its obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the Client, and shall at all times support and safeguard the Client's legitimate interests in any dealings with Sub-Consultants or Third Parties.

### 3.1.2 Law Governing Services

The Consultant shall perform the Services in accordance with the Applicable Law and shall take all practicable steps to ensure that any Sub-Consultants, as well as the Personnel of the Consultant and any

Sub-Consultants, comply with the Applicable Law. The Client shall notify the Consultant in writing of relevant local customs, and the Consultant shall, after such notification, respect such customs.

### 3.2 Conflict of Interests

The Consultant shall hold the Client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

- 3.2.1 Consultant
  Not to
  Benefit from
  Commissions,
  Discounts, etc.
- (a) The payment to the Consultant pursuant to Clause GC 6 shall constitute the Consultant's only payment in connection with this Contract and, subject to Clause GC 3.2.2 hereof, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Sub-Consultants, as well as the Personnel and agents of either of them, similarly shall not receive any such additional payment.
- (b) Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant shall comply with the Client's applicable procurement policies and guidelines, and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the Client.
- 3.2.2 Consultant
  and Affiliates
  Not to
  Engage in
  Certain
  Activities

The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultant and any entity affiliated with such Sub-Consultant, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.

3.2.3 Prohibition of Conflicting Activities

The Consultant shall not engage, and shall cause its Personnel as well as its Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.

### 3.3 Confidentiality

Except with the prior written consent of the Client, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the

Services.

3.4 Liability of the Consultant

Subject to additional provisions, if any, set forth in the SC, the Consultants' liability under this Contract shall be provided by the Applicable Law.

3.5 Insurance to be Taken out by the Consultant

The Consultant (i) shall take out and maintain, and shall cause any Sub-Consultant to take out and maintain, at (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverages **specified in the SC**, and (ii) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid.

3.6 Accounting, Inspection and Auditing

- 3.6.1 The Consultant shall keep, and shall cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Contract, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify relevant time changes and costs.
- 3.6.2 The Consultant shall permit, and shall cause its Subconsultants to permit, the Client and/or persons appointed by the Client to inspect its accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the Client, if requested by the Client. The Consultant's attention is drawn to Clause 1.11.1 which provides, inter alia, that acts intended to materially impede the exercise of the inspection and audit rights provided for under Clause 3.6 constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the prevailing sanctions procedures.)
- 3.7 Consultant's
  Actions Requiring
  Client's Prior
  Approval

The Consultant shall obtain the Client's prior approval in writing before taking any of the following actions:

- (a) Any change or addition to the Personnel listed in Appendix C.
- (b) Subcontracts: the Consultant may subcontract work relating to the Services to an extent and with such experts and entities as may be approved in advance by the Client. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services. In the event that any Sub-Consultants are found by the Client to be incompetent or incapable in discharging assigned duties, the Client may request the Consultant to

provide a replacement, with qualifications and experience acceptable to the Client, or to resume the performance of the Services itself.

(c) Any other action that may be specified in the SC.

# 3.8 Reporting Obligations

The Consultant shall submit to the Client the reports and documents specified in Appendix B hereto, in the form, in the numbers and within the time periods set forth in the said Appendix. Final reports shall be delivered in CD ROM in addition to the hard copies specified in said Appendix.

3.9 Documents
Prepared by the
Consultant to be
the Property of
the Client

All plans, drawings, specifications, designs, reports, documents and software prepared by the Consultant for the Client under this Contract shall become and remain the property of the Client, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory thereof. The Consultant may retain a copy of such documents and software, and use such software for their own use with prior written approval of the Client. If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of any such computer programs, the Consultant shall obtain the Client's prior written approval to such agreements, and the Client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SC.

3.10 Equipment,
Vehicles and
Materials
Furnished by the
Client

Equipment, vehicles and materials made available to the Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the Client an inventory of such equipment, vehicles and materials and shall dispose of such equipment and materials in accordance with the Client's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.

3.11 Equipment and Materials
Provided by the Consultants

Equipment or materials brought into the Republic of Namibia by the Consultant and the Personnel and used either for the Project or personal use shall remain the property of the Consultant or the Personnel concerned, as applicable.

#### 4. CONSULTANTS' PERSONNEL AND SUB-CONSULTANTS

#### 4.1 General

The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out the Services.

# 4.2 Description of Personnel

- (a) The title, agreed job description, minimum qualification and estimated period of engagement in the carrying out of the Services of each of the Consultant's Key Personnel are described in Appendix C. If any of the Key Personnel has already been approved by the Client, his/her name is listed as well.
- (b) If required to comply with the provisions of Clause GC 3.1.1 hereof, adjustments with respect to the estimated periods of engagement of Key Personnel set forth in Appendix C may be made by the Consultant by written notice to the Client, provided (i) that such adjustments shall not alter the originally estimated period of engagement of any individual by more than 10% or one week, whichever is larger, and (ii) that the aggregate of such adjustments shall not cause payments under this Contract to exceed the ceilings set forth in Clause GC 6.1(b) of this Contract. Any other such adjustments shall only be made with the Client's written approval.
- (c) If additional work is required beyond the scope of the Services specified in Appendix A, the estimated periods of engagement of Key Personnel set forth in Appendix C may be increased by agreement in writing between the Client and the Consultant. In case where payments under this Contract exceed the ceilings set forth in Clause GC 6.1(b) of this Contract, this will be explicitly mentioned in the agreement.

# 4.3 Approval of Personnel

The Key Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the Client. In respect of other Personnel which the Consultant proposes to use in the carrying out of the Services, the Consultant shall submit to the Client for review and approval a copy of their Curricula Vitae (CVs). If the Client does not object in writing (stating the reasons for the objection) within twenty-one (21) days from the date of receipt of such CVs, such Personnel shall be deemed to have been approved by the Client.

#### 4.4 Working Hours, Overtime, Leave, etc.

(a) Working hours and holidays for Key Personnel are set forth in Appendix C hereto. To account for travel time, Foreign Personnel carrying out Services inside the Client's country shall be deemed to have commenced, or finished work in

- respect of the Services such number of days before their arrival in, or after their departure from the Republic of Namibia as is specified in Appendix C hereto.
- (b) The Key Personnel shall not be entitled to be paid for overtime nor to take paid sick leave or vacation leave except as specified in Appendix C hereto, and except as specified in such Appendix, the Consultant's remuneration shall be deemed to cover these items. All leave to be allowed to the Personnel is included in the staff-months of service set forth in Appendix C. Any taking of leave by Personnel shall be subject to the prior approval by the Consultant who shall ensure that absence for leave purposes will not delay the progress and adequate supervision of the Services.

#### 4.5 Removal and/or Replacement of Personnel

- (a) Except as the Client may otherwise agree, no changes shall be made in the Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Personnel, the Consultant shall forthwith provide as a replacement a person of equivalent or better qualifications.
- (b) If the Client (i) finds that any of the Personnel has committed serious misconduct or has been charged with having committed a criminal action, or (ii) has reasonable cause to be dissatisfied with the performance of any of the Personnel, the Consultant shall, at the Client's written request specifying the grounds therefore, forthwith provide as a replacement a person with qualifications and experience acceptable to the Client.
- Any of the Personnel provided as a replacement under Clauses (a) and (b) above, as well as any reimbursable expenditures (including expenditures due to the number of eligible dependents) the Consultants may wish to claim as a result of such replacement, shall be subject to the prior written approval by the Client. The rate of remuneration applicable to a replacement person will be obtained by multiplying the rate of remuneration applicable to the replaced person by the ratio between the monthly salary to be effectively paid to the replacement person and the average salary effectively paid to the replaced person in the period of six months prior to the date of replacement. Except as the Client may otherwise agree, (i) the Consultant shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and (ii) the remuneration to be paid for any of the Personnel provided as a replacement shall not exceed the

remuneration which would have been payable to the Personnel replaced.

#### 4.6 Resident Project Manager

If required by the SC, the Consultant shall ensure that at all times during the Consultant's performance of the Services in the Government's country a resident project manager, acceptable to the Client, shall take charge of the performance of such Services.

#### 5. OBLIGATIONS OF THE CLIENT

# 5.1 Assistance and Exemptions

Unless otherwise **specified in the SC**, the Client shall use its best efforts to ensure that the Government shall:

- (a) Provide the Consultant, Sub-Consultants and Personnel with work permits and such other documents as shall be necessary to enable the Consultant, Sub-Consultants or Personnel to perform the Services.
- (b) Arrange for the Personnel and, if appropriate, their eligible dependents to be provided promptly with all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in the Republic of Namibia.
- (c) Facilitate prompt clearance through customs of any property required for the Services and of the personal effects of the Personnel and their eligible dependents.
- (d) Issue to officials, agents and representatives of the Government all such instructions as may be necessary or appropriate for the prompt and effective implementation of the Services.
- (e) Exempt the Consultant and the Personnel and any Sub-Consultants employed by the Consultant for the Services from any requirement to register or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity according to the Applicable Law.
- (f) Grant to the Consultant, any Sub-Consultants and the Personnel of either of them the privilege, pursuant to the Applicable Law, of bringing into the Republic of Namibia reasonable amounts of foreign currency for the purposes of the Services or for the personal use of the Personnel and their dependents and of withdrawing any such amounts as may be earned therein by the Personnel in the execution of the

Services.

(g) Provide to the Consultant, Sub-Consultants and Personnel any such other assistance as may be specified in the SC.

#### 5.2 Access to Land

The Client warrants that the Consultant shall have, free of charge, unimpeded access to all land in the Republic of Namibia in respect of which access is required for the performance of the Services. The Client will be responsible for any damage to such land or any property thereon resulting from such access and will indemnify the Consultant and each of the Personnel in respect of liability for any such damage, unless such damage is caused by the default or negligence of the Consultant or any Sub-Consultants or the Personnel of either of them.

5.3 Change in the Applicable Law Related to Taxes and Duties If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the ceiling amounts specified in Clause GC 6.1(b).

# 5.4 Services, Facilities and Property of the Client

- (a) The Client shall make available to the Consultant and the Personnel, for the purposes of the Services and free of any charge, the services, facilities and property described in Appendix E at the times and in the manner specified in the said Appendix E.
- (b) In case that such services, facilities and property shall not be made available to the Consultant as and when specified in Appendix E, the Parties shall agree on (i) any time extension that it may be appropriate to grant to the Consultant for the performance of the Services, (ii) the manner in which the Consultant shall procure any such services, facilities and property from other sources, and (iii) the additional payments, if any, to be made to the Consultant as a result thereof pursuant to Clause GC 6.1(c) hereinafter.
- 5.5 Payment

In consideration of the Services performed by the Consultant under this Contract, the Client shall make to the Consultant such payments and in such manner as is provided by Clause GC 6 of this Contract.

#### 5.6 Counterpart Personnel

(a) The Client shall make available to the Consultant free of charge such professional and support counterpart personnel, to be nominated by the Client with the Consultant's advice, if

specified in Appendix E.

- (b) If counterpart personnel are not provided by the Client to the Consultant as and when specified in Appendix E, the Client and the Consultant shall agree on (i) how the affected part of the Services shall be carried out, and (ii) the additional payments, if any, to be made by the Client to the Consultant as a result thereof pursuant to Clause GC 6.1(c) hereof.
- (c) Professional and support counterpart personnel, excluding Client's liaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the Client shall not unreasonably refuse to act upon such request.

#### 6. PAYMENTS TO THE CONSULTANT

#### 6.1 Cost Estimates; Ceiling Amount

- (a) An estimate of the cost of the Services payable in Namibian Dollars is set forth in Appendix D.
- (b) Except as may be otherwise agreed under Clause GC 2.6 and subject to Clause GC 6.1(c), payments under this Contract shall not exceed the ceilings in Namibian Dollars specified in the SC.
- (c) Notwithstanding Clause GC 6.1(b) hereof, if pursuant to any of the Clauses GC 5.3, 5.4 or 5.6 hereof, the Parties shall agree that additional payments in Namibian Dollars, as the case may be, shall be made to the Consultant in order to cover any necessary additional expenditures not envisaged in the cost estimates referred to in Clause GC 6.1(a) above, the ceiling or ceilings, as the case may be, set forth in Clause GC 6.1(b) above shall be increased by the amount or amounts, as the case may be, of any such additional payments.

# 6.2 Remuneration and Reimbursable Expenses

- (a) Subject to the ceilings specified in Clause GC 6.1(b) hereof, the Client shall pay to the Consultant (i) remuneration as set forth in Clause GC 6.2(b) hereunder, and (ii) reimbursable expenses as set forth in Clause GC 6.2(c) hereunder. Unless otherwise specified in the SC, said remuneration shall be fixed for the duration of the Contract.
- (b) Payment for the Personnel shall be determined on the basis of

time actually spent by such Personnel in the performance of the Services after the date determined in accordance with Clause GC 2.3 and Clause SC 2.3 (or such other date as the Parties shall agree in writing), at the rates referred to in Clause SC 6.2(b), and subject to price adjustment, if any, specified in Clause SC 6.2(a).

- (c) Reimbursable expenses actually and reasonably incurred by the Consultant in the performance of the Services, as specified in Clause SC 6.2(c).
- (d) The remuneration rates referred to under paragraph (b) here above shall cover: (i) such salaries and allowances as the Consultant shall have agreed to pay to the Personnel as well as factors for social charges and overhead (bonuses or other means of profit-sharing shall not be allowed as an element of overhead), (ii) the cost of backstopping by home office staff not included in the Personnel listed in Appendix C, and (iii) the Consultant's fee.
- (e) Any rates specified for Personnel not yet appointed shall be provisional and shall be subject to revision, with the written approval of the Client, once the applicable salaries and allowances are known.
- (f) Payments for periods of less than one month shall be calculated on an hourly basis for actual time spent in the Consultant's home office and directly attributable to the Services (one hour being equivalent to 1/176<sup>th</sup> of a month) and on a calendar-day basis for time spent away from home office (one day being equivalent to 1/30<sup>th</sup> of a month).

6.3 Currency of Payment

6.4 Mode of Billing and Payment

Payments shall be made in the Namibian Dollars.

Billings and payments in respect of the Services shall be made as follows:

(a) Within the number of days after the Effective Date specified in the SC, the Client shall cause to be paid to the Consultant advance payments in Namibian dollars as specified in the SC. When the SC indicate advance payment, this will be due after provision by the Consultant to the Client of an advance payment guarantee acceptable to the Client in an amount (or amounts) and in a currency (or currencies) specified in the SC. Such guarantee (i) to remain effective until the advance payment has been fully set off, and (ii) to be in the form set forth in Appendix F hereto, or in such other form as the Client

- shall have approved in writing. The advance payments will be set off by the Client in equal installments against the statements for the number of months of the Services specified in the SC until said advance payments have been fully set off.
- (b) As soon as practicable and not later than fifteen (15) days after the end of each calendar month during the period of the Services, or after the end of each time intervals otherwise indicated in the SC, the Consultant shall submit to the Client, in duplicate, itemized statements, accompanied by copies of invoices, vouchers and other appropriate supporting materials, of the amounts payable pursuant to Clauses GC 6.3 and GC 6.4 for such month, or any other period indicated in the SC. Separate statements shall be submitted in respect of amounts payable in foreign currency and in local currency. Each statement shall distinguish that portion of the total eligible costs which pertains to remuneration from that portion which pertains to reimbursable expenses.
- (c) The Client shall pay the Consultant's statements within sixty (60) days after the receipt by the Client of such statements with supporting documents. Only such portion of a statement that is not satisfactorily supported may be withheld from payment. Should any discrepancy be found to exist between actual payment and costs authorized to be incurred by the Consultant, the Client may add or subtract the difference from any subsequent payments. Interest at the annual rate specified in the SC shall become payable as from the above due date on any amount due by, but not paid on, such due date.
- The final payment under this Clause shall be made only after the final report and a final statement, identified as such, shall have been submitted by the Consultant and approved as satisfactory by the Client. The Services shall be deemed completed and finally accepted by the Client and the final report and final statement shall be deemed approved by the Client as satisfactory ninety (90) calendar days after receipt of the final report and final statement by the Client unless the Client, within such ninety (90) day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report or final statement. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated. Any amount, which the Client has paid or caused to be paid in accordance with this Clause in excess of the amounts actually payable in accordance with the provisions of this Contract, shall be reimbursed by the

Consultant to the Client within thirty (30) days after receipt by the Consultant of notice thereof. Any such claim by the Client for reimbursement must be made within twelve (12) calendar months after receipt by the Client of a final report and a final statement approved by the Client in accordance with the above.

- (e) All payments under this Contract shall be made to the accounts of the Consultant specified in the SC.
- (f) Payments in respect of remuneration or reimbursable expenses, which exceed the cost estimates for these items as set forth in Appendices D, may be charged to the respective contingencies provided for in Namibian Dollars only if such expenditures were approved by the Client prior to being incurred.
- (g) With the exception of the final payment under (d) above, payments do not constitute acceptance of the Services nor relieve the Consultant of any obligations hereunder.

#### 7. FAIRNESS AND GOOD FAITH

#### 7.1 Good Faith

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

# 7.2 Operation of the Contract

The Parties recognize that it is impractical in this Contract to provide for every contingency which may arise during the life of the Contract, and the Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness, but no failure to agree on any action pursuant to this Clause shall give rise to a dispute subject to arbitration in accordance with Clause GC 8 hereof.

#### 8. SETTLEMENT OF DISPUTES

# 8.1 Amicable Settlement

If either Party objects to any action or inaction of the other Party, the objecting Party may file a written Notice of Dispute to the other Party providing in detail the basis of the dispute. The Party receiving the Notice of Dispute will consider it and respond in writing within 14 days after receipt. If that Party fails to respond

within 14 days, or the dispute cannot be amicably settled within 14 days following the response of that Party, Clause GC 8.2 shall apply.

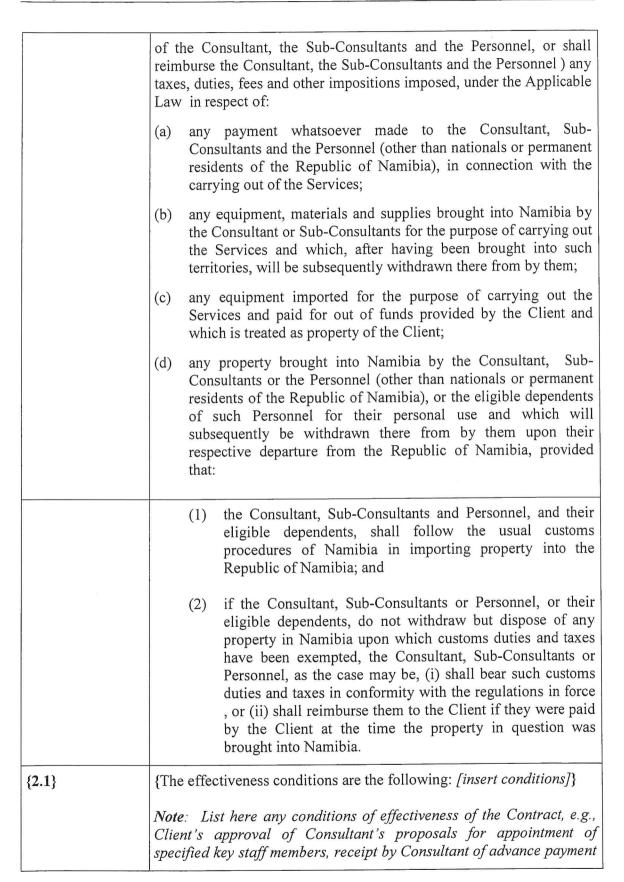
# 8.2 Dispute Resolution

Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably according to Clause GC 8.1 may be submitted by either Party for settlement in accordance with the provisions **specified in the SC**.

### III. Special Conditions of Contract

(Clauses in brackets { } are optional; all notes should be deleted in final text)

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract	
1.4	The language is English.	
1.6	The addresses are:  Client:  Attention: Address:  Consultant:  Attention: Address:	
{1.8}	{The Member in Charge is [insert name of member]}  Note: If the Consultant consists of a joint venture/ consortium/ association of more than one entity, the name of the entity whose address is specified in Clause SC 1.6 should be inserted here. If the Consultant consists only of one entity, this Clause SC 1.8 should be deleted from the SC.	
1.9	The Authorized Representatives are:  For the Client:  For the Consultant:	
1.10	Note: It is for the Client to decide whether the Consultant (i) should be exempted from taxes and duties, or (ii) should be reimbursed the taxes and duties they might have to pay (or that the Client would pay such taxes and duties on behalf of the Consultant and the Personnel).  The Consultant must be informed in Clause Reference 3.7 of the Bidding Data Sheet about which alternative the Client wishes to apply.  The Client warrants that the Consultant, the Sub-Consultants and the Personnel shall be exempt from (or that the Client shall pay on behalf	



	and by Client of advance payment guarantee (see Clause SC 6.4(a)), etc. If there are no effectiveness conditions, delete this Clause SC 2.1 from the SC.				
2.2	The time period shall be [insert time period, e.g.: four months].				
2.3	The time period shall be [insert time period, e.g.: four months].				
2.4	The time period shall be [insert time period, e.g.: twelve months].				
{3.4}	{Note: Proposals to introduce exclusions/limitations of the Consultants' liability under the Contract should be carefully scrutinized by the Client}				
	"3.4 Limitation of the Consultants' Liability towards the Client				
	(a) Except in case of gross negligence or willful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services, the Consultants, with respect to damage caused by the Consultants to the Client's property, shall not be liable to the Client:				
	(i) for any indirect or consequential loss or damage; and				
	(ii) for any direct loss or damage that exceeds by [insert a multiplier, e.g.: three] times the total value of the Contract.				
	(b) This limitation of liability shall not affect the Consultants' liability, if any, for damage to Third Parties caused by the Consultants or any person or firm acting on behalf of the Consultants in carrying out the Services."				
3.5	The risks and the coverage shall be as follows:				
	(a) Third Party motor vehicle liability insurance in respect of motor vehicles operated in the Republic of Namibia by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum coverage of [insert amount and currency];				
	(b) Third Party liability insurance, with a minimum coverage of [insert amount and currency];				
	(c) professional liability insurance, with a minimum coverage o [insert amount and currency];				

	<ul> <li>(d) employer's liability and workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and</li> <li>(e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.</li> </ul>
	Note: Delete what is not applicable.
{3.7 (c)}	{The other actions are: [insert actions].}
	<b>Note</b> : If there are no other actions, delete this Clause SC 3.7. If the Services consist of or include the supervision of civil works, the following action should be inserted:
	{taking any action under a civil works contract designating the Consultant as "Engineer", for which action, pursuant to such civil works contract, the written approval of the Client as "Employer" is required.}
{3.9}	<b>Note</b> : If there is to be no restriction on the future use of these documents by either Party, this Clause SC 3.9 should be deleted. If the Parties wish to restrict such use, any of the following options, or any other option agreed to by the Parties, could be used:
	{The Consultant shall not use these documents and software for purposes unrelated to this Contract without the prior written approval of the Client.}
	{The Client shall not use these documents and software for purposes unrelated to this Contract without the prior written approval of the Consultant.}
	{Neither Party shall use these documents and software for purposes unrelated to this Contract without the prior written approval of the other Party.}
{4.6}	{The person designated as resident project manager in Appendix C shall serve in that capacity, as specified in Clause GC 4.6.}

	Note: If there is no such manager, delete this Clause SC 4.6.
{5.1}	Note: List here any changes or additions to Clause GC 5.1. If there are no such changes or additions, delete this Clause SC 5.1.
{5.1(g)}	Note: List here any other assistance to be provided by the Client. If there is no such other assistance, delete this Clause SC 5.1(g).
6.1(b)	The ceiling in Namibian Dollars is: [insert amount]
{6.2(a)}	Note: In order to adjust the remuneration for local inflation, a price adjustment provision should be included here if the contract has duration of more than 18 months or local inflation is expected to exceed 5% per annum. The adjustment should be made every 12 months after the date of the contract for remuneration and – except if there is very high inflation in the Client's country, in which case more frequent adjustments should be provided for – at the same intervals for remuneration in local currency. A sample provision is provided below for guidance:
	{Payments for remuneration made in accordance with Clause GC 6.2(a) in local currency shall be adjusted as follows:
	(a) Remuneration paid in Namibian Dollars pursuant to the rates set forth in Appendix D shall be adjusted every 12 months (and, the first time, with effect for the remuneration earned in the 13 <sup>th</sup> calendar month after the date of the Contract) by applying the following formula:
	$R_f = R_{fo} \times \frac{I_f}{I_{fo}}$ {or $R_f = R_{fo} \times [0.1 + 0.9 \frac{I_f}{I_{fo}}]$ }
	where $R_f$ is the adjusted remuneration, $R_{fo}$ is the remuneration payable on the basis of the rates set forth in Appendix F for remuneration payable in foreign currency, $I_f$ is the official index for salaries in the country of the foreign currency for the first month for which the adjustment is supposed to have effect, and $I_{fo}$ is the official index for salaries in the country of the foreign currency for the month of the date of the Contract.
	(b) Remuneration paid in local currency pursuant to the rates set forth in Appendix E shall be adjusted every [insert number] months (and, for the first time, with effect for the remuneration earned in the [insert number]th calendar month after the date of the Contract) by applying the following formula:

6.2(b)

$R_l = R_{lo} \times \frac{I_l}{I_{lo}}$ {or $R_l = R_{lo} \times [0.1 + 0.9 \frac{I_l}{I_{lo}}]$ }
where $R_l$ is the adjusted remuneration, $R_{lo}$ is the remuneration the basis of the rates set forth in Appendix E for remove the index for same possible in local currency. It is the official index for same

where  $R_l$  is the adjusted remuneration,  $R_{lo}$  is the remuneration payable on the basis of the rates set forth in Appendix E for remuneration payable in local currency,  $I_l$  is the official index for salaries in the Client's country for the first month for which the adjustment is to have effect and,  $I_{lo}$  is the official index for salaries in the Client's country for the month of the date of the Contract.}

Note 1: Select the first Clause here below if Local Personnel is paid in local currency only; select the second Clause here below if the Local Personnel is paid in both foreign and Namibian Dollars.

The rates for Foreign Personnel are set forth in Appendix D, and the rates for Local Personnel are set forth in Appendix E.

The rates for Foreign Personnel and for the Local Personnel to be paid in foreign currency are set forth in Appendix D, and the rates for Local Personnel to be paid in local currency are set forth in Appendix E.

Note 2 (this Note 2 and the text set forth below between brackets { } only apply when price is not an evaluation criterion in the selection of Consultants): According to the para. 6.3 of the Instructions to Consultants, where price is not an evaluation criterion in the selection of Consultants, the Client must request the Consultants to submit certain representations about the Consultants' salary and related costs, which representations are then used by the parties when negotiating the applicable remuneration rates. In this case, the text set forth below should be used as Clause SC 6.2(b)(ii) in the SC.

{The remuneration rates have been agreed upon based on the representations made by the Consultants during the negotiation of this Contract with respect to the Consultants' costs and charges indicated in the form "Consultants' Representations regarding Costs and Charges" contained in the Appendix attached to Section 4 "Financial Proposal - Standard Forms" of the RFP, and submitted by the Consultants to the Client prior to such negotiation. The agreed remuneration rates are evidenced in the form "Breakdown of Agreed Fixed Rates in Consultants' Contract," executed by the Consultants at the conclusion of such negotiation; a model of such a form is attached at the end of these SC as Model Form I. Should these representations be found by the Client (either through inspections or audits pursuant to Clause GC 3.6 hereof or through other means) to be materially incomplete or inaccurate, the Client shall be entitled to introduce appropriate modifications in the remuneration rates affected by such materially

	in a mulete an image water representations. Any such modification shall
	incomplete or inaccurate representations. Any such modification shall have retroactive effect and, in case remuneration has already been paid by the Client before any such modification, (i) the Client shall be entitled to offset any excess payment against the next monthly payment to the Consultants, or (ii) if there are no further payments to be made by the Client to the Consultants, the Consultants shall reimburse to the Client any excess payment within thirty (30) days of receipt of a written claim of the Client. Any such claim by the Client for reimbursement must be made within twelve (12) calendar months after receipt by the Client of a final report and a final statement approved by the Client in accordance with Clause GC 6.4(d) of this Contract.}
6.2(c)	The Reimbursable expenses to be paid in foreign currency are set forth in Appendix D, and the Reimbursable expenses to be paid in local currency are set forth in Appendix E.
6.4(a)	Note: The advance payment must be Namibian Dollars; select the correct wording in the Clause here below.  The following provisions shall apply to the advance payment and the advance payment guarantee:  (1) An advance payment [of [insert amount] in Namibian Dollars]
	shall be made within [insert number] days after the Effective Date. The advance payment will be set off by the Client in equal installments against the statements for the first [insert number] months of the Services until the advance payment has been fully set off.  (2) The advance payment guarantee shall be in the amount and in Namibian Dollars portion of the advance payment.
{6.4(b)}	{The Consultant shall submit to the Client itemized statements at time intervals of [insert number of months].}  Note: Delete this Clause SC 6.4(b) if the Consultant shall have to submit its itemized statements monthly.
6.4(c)	The interest rate is: [insert rate].
6.4(e)	The accounts are:  for Namibian Dollars: [insert account].
8.2	Disputes shall be settled by arbitration in accordance with the

#### following provisions:

- 1. <u>Selection of Arbitrators</u>. Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three arbitrators, in accordance with the following provisions:
  - Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such sole arbitrator within thirty (30) days after receipt by the other Party of the proposal of a name for such an appointment by the Party who initiated the proceedings, either Party may apply to [name an appropriate national/international professional body, e.g., the Federation Internationale des Ingenieurs-Conseil (FIDIC) of Lausanne, Switzerland] for a list of not fewer than five nominees and, on receipt of such list, the Parties shall alternately strike names there from, and the last remaining nominee on the list shall be the sole arbitrator for the matter in dispute. If the last remaining nominee has not been determined in this manner within sixty (60) days of the date of the list, finsert the name of the same professional body as above] shall appoint, upon the request of either Party and from such list or otherwise, a sole arbitrator for the matter in dispute.
  - (b) Where the Parties do not agree that the dispute concerns a technical matter, the Client and the Consultant shall each appoint one arbitrator, and these two arbitrators shall jointly appoint a third arbitrator, who shall chair the arbitration panel. If the arbitrators named by the Parties do not succeed in appointing a third arbitrator within thirty (30) days after the latter of the two arbitrators named by the Parties has been appointed, the third arbitrator shall, at the request of either Party, be appointed by [name an appropriate international appointing authority, e.g., the Secretary General of the Permanent Court of Arbitration, The Hague; the Secretary General of the International Centre for Settlement of Investment Disputes, Washington, D.C.; the International Chamber of Commerce, Paris; etc.].
  - (c) If, in a dispute subject to Clause SC 8.2 1.(b), one Party fails to appoint its arbitrator within thirty (30) days after the other Party has appointed its arbitrator, the Party which has named an arbitrator may apply to the *[name the same*]

appointing authority as in Clause SC 8.2 1.(b)] to appoint a sole arbitrator for the matter in dispute, and the arbitrator appointed pursuant to such application shall be the sole arbitrator for that dispute.

- 2. <u>Rules of Procedure</u>. Except as stated herein, arbitration proceedings shall be conducted in accordance with the rules of procedure for arbitration of the United Nations Commission on International Trade Law (UNCITRAL) as in force on the date of this Contract.
- 3. <u>Substitute Arbitrators</u>. If for any reason an arbitrator is unable to perform his function, a substitute shall be appointed in the same manner as the original arbitrator.
- 4. Nationality and Qualifications of Arbitrators. The sole arbitrator or the third arbitrator appointed pursuant to paragraphs (a) through (c) of Clause SC 8.2 1 hereof shall be an internationally recognized legal or technical expert with extensive experience in relation to the matter in dispute and shall not be a national of the Consultant's home country [Note: If the Consultant consists of more than one entity, add: or of the home country of any of their Members or Parties] or of Namibia. For the purposes of this Clause, "home country" means any of:
  - (a) the country of incorporation of the Consultant [Note: If the Consultant consists of more than one entity, add: or of any of their Members or Parties]; or
  - (b) the country in which the Consultant's [or any of their Members' or Parties'] principal place of business is located; or
  - (c) the country of nationality of a majority of the Consultant's [or of any Members' or Parties'] shareholders; or
  - (d) the country of nationality of the Sub-Consultants concerned, where the dispute involves a subcontract.
- 5. <u>Miscellaneous.</u> In any arbitration proceeding hereunder:
  - (a) proceedings shall, unless otherwise agreed by the Parties, be held in [select a country which is neither the Client's country nor the consultant's country];
  - (b) the [type of language] language shall be the official language for all purposes; and

(c) the decision of the sole arbitrator or of a majority of the arbitrators (or of the third arbitrator if there is no such majority) shall be final and binding and shall be enforceable in any court of competent jurisdiction, and the Parties hereby waive any objections to or claims of immunity in respect of such enforcement.

# MODEL FORM I

See Note to Form on Clause SC 6.2(b)(ii)

# Breakdown of Agreed Fixed Rates in Consultant's Contract

We hereby confirm that we have agreed to pay to the staff members listed, who will be involved in this assignment, the basic salaries and away from headquarters allowances (if applicable) indicated below:

(Expressed in Namibian Dollars)

	4 5 6 7 8	Overhead <sup>1</sup> Subtotal Fee <sup>2</sup> Headquarters per Working per Working per Working Allowance Month/Day/Hour Month/Day/Hour <sup>1</sup>				
	1 2	Basic Salary per Social Working Charges <sup>1</sup>		c		
	Personnel	Name Position	Home Office		Field	

Expressed as percentage of 1 Expressed as percentage of 4

7

Date	
5	
Signature	Name: Title:

#### IV. Appendices

#### APPENDIX A - DESCRIPTION OF SERVICES

**Note:** This Appendix will include the final Terms of Reference worked out by the Client and the Consultants during technical negotiations, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by Client, etc.

#### APPENDIX B - REPORTING REQUIREMENTS

**Note:** List format, frequency, and contents of reports; persons to receive them; dates of submission; etc. If no reports are to be submitted, state here "Not applicable."

# APPENDIX C - KEY PERSONNEL AND SUB-CONSULTANTS - HOURS OF WORK FOR KEY PERSONNEL

#### Note: List under:

- C-1 Titles [and names, if already available], detailed job descriptions and minimum qualifications of Key foreign Personnel to be assigned to work in the Government's country, and staff-months for each.
- *C-2* Same information as *C-1* for Key local Personnel.
- C-3 Same as C-1 for Key Personnel to be assigned to work outside the Government's country.
- C-4 List of approved Sub-Consultants (if already available); same information with respect to their Personnel as in C-1 through C-3.

List here the hours of work for Key Personnel; travel time to and from the country of the Government for Foreign Personnel (Clause GC 4.4(a)); entitlement, if any, to overtime pay, sick leave pay, vacation leave pay, etc.

#### APPENDIX D - COST ESTIMATES IN NAMIBIAN DOLLARS

Note: List hereunder cost estimates in Namibian Dollars:

- 1. Monthly rates for local Personnel (Key Personnel and other Personnel)
- 2. Reimbursable expenses (items that are not applicable should be deleted; others may be added):
  - (a) Per diem rates for subsistence allowance for Foreign short-term Personnel:
    - (i) per diem allowance in Namibian Dollars equivalent to [name agreed foreign currency specified in Clause SC 6.1(b)] per day, plus estimated totals, for each of the short-term Foreign Personnel (i.e., with less than twelve (12) months consecutive stay in the Republic of Namibia) for the first ninety (90) days during which such Personnel shall be in the Republic of Namibia;
    - (ii) per diem allowance in Namibian dollars equivalent to [name agreed foreign currency specified in Clause SC 6.1(b)] per day, plus estimated totals, for each of the short-term Foreign Personnel for each day in excess of ninety (90) days during which such Personnel shall be in the Republic of Namibia.
  - (b) Per diem allowance for each of the long-term Foreign Personnel (twelve (12) months or longer consecutive stay in the Republic of Namibia, plus estimated totals.
  - *(c) The cost of local transportation.*
  - (d) The cost of the following locally procured items: office accommodations, camp facilities, camp services, subcontracted services, soil testing, equipment rentals, supplies, utilities and communication charges arising in the Republic of Namibia, all if and to the extent required for the purpose of the Services.
  - (e) The cost of equipment, materials and supplies to be procured locally in the Republic of Namibia.
  - (f) The cost in Namibian dollars of any subcontract required for the Services and approved in writing by the Client.
  - (g) The cost of training of Client's staff in the Republic of Namibia, if training is a major component of the assignment, specified as such in the TOR.
  - (h) The cost of such further items not covered in the foregoing but which may be required by the Consultant for the purpose of the Services, as agreed in writing by the Client.

#### APPENDIX E - DUTIES OF THE CLIENT

Note: List under:

- *F-1 Services, facilities and property to be made available to the Consultant by the Client.*
- F-2 Professional and support counterpart personnel to be made available to the Consultant by the Client.

#### APPENDIX F - FORM OF ADVANCE PAYMENTS GUARANTEE

Note: See Clause GC 6.4(a) and Clause SC 6.4(a).

#### Bank Guarantee for Advance Payment

[Bank's Name, and Address of Issuing Branch or Office]
Beneficiary: [Name and Address of Client]
Date:
ADVANCE PAYMENT GUARANTEE No.:
We have been informed that [name of Consulting Firm] (hereinafter called "the Consultants") has entered into Contract No [reference number of the contract] dated with you, for the provision of [brief description of Services] (hereinafter called "the Contract").
Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum of [amount in figures] () [amount in words] is to be made against an advance payment guarantee.
At the request of the Consultants, we [name of Bank] hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of [amount in figures] () [amount in words] <sup>1</sup> upon receipt by us of your first demand in writing accompanied by a written statement stating that the Consultants are in breach of their obligation under the Contract because the Consultants have used the advance payment for purposes other than toward providing the Services under the Contract.
It is a condition for any claim and payment under this guarantee to be made that the advance payment referred to above must have been received by the Consultants on their account number at [name and address of Bank].
The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Consultants as indicated in copies of certified monthly statements which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of the monthly payment certificate indicating that the Consultants have made full

<sup>&</sup>lt;sup>1</sup> The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the Client.

repayment of the amount of the advance payment, or on the day of, whichever is earlier. Consequently, any demand for payment under this guarantee is received by us at this office on or before that date.  This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication 758.	nust be
[signature(s)]	

Note: All italicized text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.

Insert the expected expiration date. In the event of an extension of the time for completion of the Contract, the Client would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Client might consider adding the following text to the form, at the end of the penultimate paragraph: "The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months][one year], in response to the Client's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee."

#### ANNEXURE 1

#### TERMS OF REFERENCE

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#### 1. SCOPE OF WORK FOR PROSPECTIVE BIDDER

The ground gravity surveys requested in this bid forms part of the on-going regional integrated interpretation project to provide ground gravity data for the entire Warmbad sheet, which will subsequently be integrated with the airborne magnetic and radiometric data for qualitative interpretation. The survey areas are shown on the survey index map in Figure 1.

The ground gravity data acquisition and processing will be undertaken according to professionally accepted survey practices. The contractor must provide one qualified geophysicist (minimum Bachelor of Science honours in geophysics and a minimum of four years working experience) to work full time on the project.

In general the scope of work involves in collecting of gravity data (using a gravity meter) at every 1 kilometres intervals along roads (main roads, farm roads and district roads) and collecting of positions and heights data using a Differential Global Positioning System (DGPS)) at each station were gravity is collected. Processing of airborne magnetic and radiometric data over the Warmbad sheet. Interpretation of airborne magnetic and radiometric data over the Warmbad sheet. A preliminary interpretation of data integration (Collected ground gravity, airborne magnetic and radiometric, aster, hyperspectral and geological data) will be done by the bidder. The bidder will assistance with marketing of the end product to prospective end-user clients (Investors, Government organisations and the public).

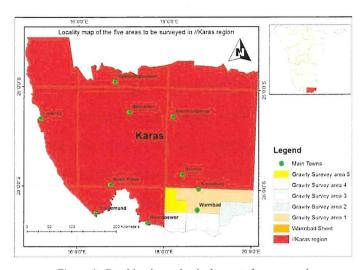


Figure 1: Combined geophysical area to be surveyed

#### 2. Responsibilities

#### 2.1 Introduction

The survey calls for the acquisition of approximately 4200 high precision gravity data points in the //Karas region ((Warmbad sheet) Fig: 1). The data will be gathered along public roads (Main roads, districts roads and farm roads) at 1kilometer interval. The amount of work may be increased or decreased according to budgetary considerations. The bidder is required to provide a minimum of two to three-person crew to carry out the work. Safety of the survey crew and protections on the public are paramount and is the responsibility of the bidder.

#### 2.2 Technical Inspections

The work should be performed to the satisfaction and subject to the acceptance of the Technical Inspector who will be a MME staff member appointed by the Deputy Permanent Secretary of the department of Geological Survey, within Ministry of Mines and Energy. The Technical Inspector and/or authorised representative, will make periodic trips to the survey area to monitor field operations and to ensure that operations are being conducted in accordance with the survey specifications. All costs of the technical inspector will be borne by the bidder. It is anticipated that the technical inspector visits will be of about 7 days

duration at intervals of 3 weeks (i.e. once a month) starting from the commencement of the survey, to the end of the survey.

The Technical Inspector and/or authorised representative will also visit the data processing centres to ensure that data processing conforms to the survey requirements. The timing and duration of such visits will be coordinated with the bidder and the costs of the technical inspector will be borne by the bidder. The Technical Inspector will endeavour to ensure that decisions affecting data acquisition and processing are made timeously, particularly those relating to acceptance of data or processing parameters.

All officials visiting to the survey sites and data processing centres will carry proof of authority and identification. Any amendments to survey parameters and specifications can only be authorized by the Technical Inspector/ QA/QC Geophysicist.

# 2.3 Responsibilities of the Ministry of Mines and Energy (MME) and department of Geological Survey (GSN)

- (a) The MME/GSN as the appointing authority will prepare a bid with terms of references for the bidder. The bid will contain the payment schedule.
- (b) The MME/GSN will provide appointment and support letters to enable the bidder to obtain visas, permits, licences and all other necessary documents.

#### 2.4 Responsibilities of the bidder

#### 2.4.1 General responsibilities

- (a) The bidder must conduct all survey operations in accordance with "Best Practice in Gravity Surveying" by Murray et al., (2001) or "A guide to high precision land gravimeter surveys" by Seigel, (1995).
- (b) The bidder must conduct all survey operations with due diligence to professional standards in accordance with the technical specifications;

- (c) The bidder must conduct all field operations to minimize the potential environmental impact;
- (d) The bidder must maintain the confidentiality of the ground gravity geophysical data and respect the copyright of the Government of Namibia:
- (e) The bidder must cooperate fully with the Technical Inspector and other authorized officers and to ensure that the data are available for inspection at all times.

#### 2.4.2 Specific Responsibilities

The bidder must:

- (a) Supply, maintain and provide logistical support to the operations of a suitable gravity meter and the differential global position system (DGPS) instruments.
- (b) Obtain all necessary visas, permits, licenses, authorisations and other documents necessary to carry out the survey (with the assistance of MME/GSN see section).
- (c) Obtain, where necessary, suitable air photographs and topographic maps and to submit proposed survey plans and procedures for approval to the Technical Inspector prior to survey commencement.
- (d) Provide suitably qualified staff to conduct the survey and in particular to carry out the following functions:
  - (i) Project management
  - (ii) Operation and maintenance of geophysical instruments
  - (iii) Data compilation, quality control, processing, interpretation and merging the data to the Namibian gravity data base
- (e) Provide accommodation, meals, subsistence and incidental expenses incurred by company's personnel (temporal & permanent) attached to the project.

- (f) Provide accommodation, daily allowance and meals for the Technical Inspector and/or authorised representative during visits to the survey sites in Namibia.
- (g) Supply all equipment, instruments and spare parts necessary to carry out the survey effectively.
- (h) Establish base stations for the surveys, mobilize survey equipment and personnel to the survey area in Namibia prior to survey operations and demobilization from survey site, when the data acquisition has been completed to the satisfaction of the Technical Inspector.
- (j) Quality control at the field base, and recollecting those paths (roads) where the data is out of specification. The Contractor/bidder should ensure that base camps pose minimal environmental disturbances and restore the area to its original state when the survey is completed.
- (k) Acquire and install the relevant software for data processing on a designated workstation at the GSN offices in Windhoek or on site at field base camp. This should include training of GSN geophysicists on data processing and provide preliminary contour maps and/or images for quality control.
- (I) Assist with the promotion of the ground gravity and interpretation of the Warmbad sheet at two international conferences and expositions (Australian Exploration Geoscience Conference (AEGC 2019) and South Africa Geophysical Association (SAGA 2019)). This will include conference registration, daily allowance, and meals, printing of posters, airport transfers and air ticket to and from (RSA and Australia) attendance by two GSN geophysicists.
- (m) Submit all the equipment, data and products listed to the Department of Geological Survey (Geophysics division), Ministry of Mines and Energy on completion of the survey.

#### 2.4 Specifications and parameters of the survey areas

The selected survey areas are shown in figure 1 and in detail, in the respective sections together with the boundary coordinates. Five areas have been identified for this survey and the actual coverage will depend on bidder prices and availability of funds. It is therefore required that each survey area should be quoted on its own in a detailed quotation of the bidder. This will enable the GSN to prioritise the survey areas depending on the availability of funds.

Bidders are requested to provide a detailed bill of quantity based quotations for conducting the survey over each survey area. Bidders bidding for more than two areas will be expected to deploy more than one team as surveys will run parallel. Each team should comprise of:

- At least one qualified geophysicist with a minimum B.Sc. honours in geophysics with 4 years' experience on similar/geophysical projects.
- > Two field technicians to assist in data collection and carrying of equipment and a driver(drivers can be the technicians)

#### 2.4.1 Gravity Survey Area 1

The Gravity Survey Area 1 has an area of ~ 68119 km² and it includes Karasburg, Warmbad and Ariamsvlei gravity base stations. These base stations must be used for the survey and any new created base station must be documented and marked with a gold plate that will be provided by the geophysics division. Road bench marks can be used for the elevations. Road shape file can be collected at the geophysics division after purchasing of the bid document to help calculated costing. This area calls for the acquisition of approximately 2000 high precision gravity data points in the //Karas region (Warmbad sheet).

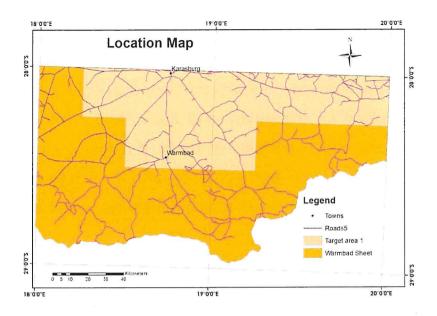


Figure 2: Geophysical survey area 1

#### 2.4.2 Gravity Survey Area 2

Survey Area 2 is 2627 km² and is closer to the Warmbad, Velloordrift and Ariamsvlei gravity base stations hence base station to be used. New base station created must be documented and mark with a gold plate which will be provided by the geophysics division. This area calls for the acquisition of approximately 500 high precision gravity data points in the //Karas region (Warmbad sheet).

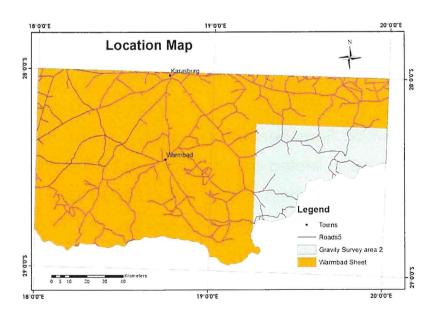


Figure 3: Geophysical survey area 2

#### 2.4.3 Gravity Survey Area 3

The Area is 3152 km<sup>2</sup> and a minimum of three new gravity base stations must be created within the area tied to the existing Warmbad gravity base station. The same procedure will follows as in the top survey areas. This area calls for the acquisition of approximately 700 high precision gravity data points in the //Karas region (Warmbad sheet).

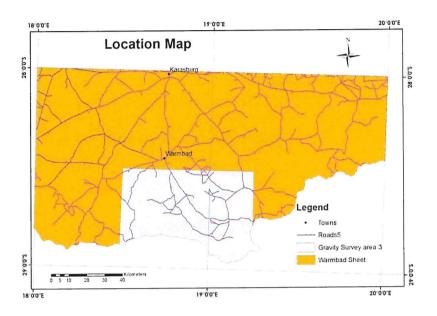


Figure 4: Gravity Survey Area 3

# 2.4.4 Gravity Survey Area 4

These areas is 2126 km<sup>2</sup> and has no known gravity base station within it, hence minimum of three permanent base stations should be created using the Noordoewer or Warmbad gravity base. This area calls for the acquisition of approximately 450 high precision gravity data points in the //Karas region (Warmbad sheet).

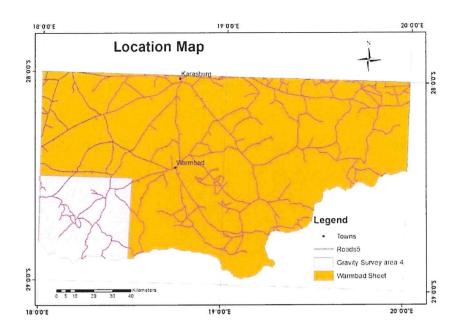


Figure 5: Gravity Survey Area 4

# 2.4.5 Gravity Survey Area 5

Area is about 2043 km2 and no gravity base station hence a minimum of three permanent gravity base stations should be created using either the Warmbad or Noordoewer gravity base stations. This area calls for the acquisition of approximately 550 high precision gravity data points in the //Karas region (Warmbad sheet).

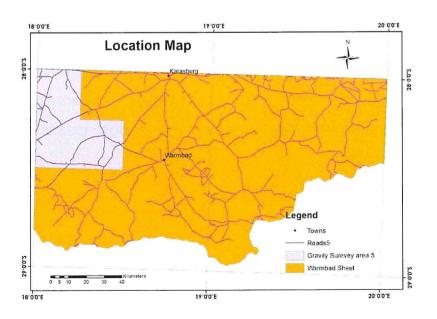


Figure 6: Gravity Survey Area 5

# 2.5 Requirements for execution of the gravity survey 2.5.1 Safety

The work is to be carried out in a safe and professional manner with utmost regard to public safety, crew safety and the environment. As the survey is to be conducted along public roads, the bidder is to ensure that:

- Its vehicles are clearly marked (magnetic reflective strips are suggested),
   vehicles use a roof-mounted 360° degree beacon and four-way flashers
   to warn other motorists,
- Crew members wear reflective safety vests and traffic cones are deployed when vehicles are stopped.
- Crew members are to work in pairs.
- Measurements should not be made on the road surface but on the shoulder or curb,
- Vehicles should be parked in such a way as to minimize disruption to traffic and should be pulled off the roadway wherever possible.

The bidder may also wish to consider scheduling work in more populous areas for times and days of the week when traffic could be expected to be lighter.

The bidders is to skip or relocate any stations that it is considers hazardous. If conditions require that segments of the roads be skipped, alternative stations may be substituted with the approval of the technical inspector from the Ministry.

The bidders are to include, in their report, a description of the following:

- (a) Safety procedures;
- (b) Issues that arose during the course of the survey; and
- (c) How the issues were resolved.

It is anticipated that field crew will come into daily contact with members of the public. It is expected that the bidder's crew members will respond to questions from the public courteously and in a forthright manner. Any concerns expressed by the public should be immediately reported to the technical inspector.

#### 2.5.2 Equipment

#### (i) Gravimeters

It is preferred that digitally recording gravimeters be used on these surveys, however suitably precise analogue instruments will be acceptable. A minimum of two gravimeters (one for each crew) must be provided for this survey. The relative gravimeters required for this survey will have a minimum reading resolution of 0.01 mGal. Acceptable gravimeters for the survey are:

- Lacoste and Romberg model G meters
- Scintrex CG-3, CG-3+ or CG-5 meters
- ZLS Automated Burris meters

There will be weekly sensitivity checks for analogue gravity meters, if used, and verification of drift correction for automated meters, if used.

## (ii) Geographic Positioning System (GPS)

In the interests of absolute accuracy only DGPS (Differential Global Positioning System) acquired positioning will be considered. The DGPS rover and base must be geodetic quality. The DGPS must be capable of providing GPS data to support high accuracy geodetic measurements in a variety of field survey operations. Known trig beacons and road bench marks will be used to erect the base station of DGPS. Real time kinematic (RTK) and post processing can be used as long as they are corrected and proof is shown how correction was done.

# Positional Accuracy Requirements from GPS Survey

The required accuracy of the GPS positioning is: 0.003 m horizontal and 0.005 m vertical

## (iii) Processing Equipment

The bidders is to be equipped with sufficient computer capacity and peripherals to process data in the field base of operations. Processing of the gravity data is to be performed using recognized gravity data reduction software. Bidders are required to provide sufficient details of the processing software to show that it is

capable of meeting the processing and deliverables requirements contained within this bid document.

# (iv) Vehicles

The bidders are to supply suitable and sufficient vehicles to mobilize the crews to the Project area and maintain the efficient operation of the survey.

#### 2.6 Survey procedure

#### 2.6.1 Station Recording

The following data elements will be collected for each station reading:

- (a) Station number, date, time in UTC.
- (b) X,Y,Z, gravity reading, instrument base height above ground, GPS antenna height above the instrument base, Hammer inclinometer observations (Zones B and C; 2 metres and 50 metres), and comments.

Regardless of the type of gravity meter used, these data will be recorded in a field notebook.

#### 2.6.2 Measurement Interval

The nominal station spacing is 1 km. It is recognized that, for a number of reasons (such as safety, poor GPS signal, unstable ground), stations may have to be shifted. A variance of up to  $\pm 500$  m is allowed for 1 km stations. The station number is to be marked at every fifth station.

#### 2.6.3 Gravity Base Stations

A Namibian Absolute Gravity Network (NAGN) gravity base station in the south is located in Keetmanshoop. Primary and secondary base stations were created from the absolute base in Keetmanshoop. The stations are at the following places: Grunau, Karasburg, Ariamsvlei, Warmbad and Velloordrift. The bidders may establish a tertiary base station near the bidder's accommodations or within the survey area. This will be achieved by tie-ins to the nearest existing primary or secondary base station, with a minimum of three good tie-ins with each

gravimeter. Station descriptions and principal facts are available from the Geological Survey of Namibia (Geophysics division). As a quality check on the instrument scale factor, at the beginning and end of the survey, readings will be taken at two of the identified primary or secondary base stations with all instruments to be used on the survey.

All new tertiary bases must be documented in the following manner:

- (a) Two photographs, (one close-up and one distant view) are required for the new control station using a high quality camera. All pictures should be taken with the camera held horizontally. Both photos should contain the gravimeter sitting on the tripod in the exact location of the control station measurement. The photos should be archived on DVD or CD-ROM.
- (b) A sketch of the station is to be drawn (in situ) and entered into the field book in the back pages. The sketch should specify horizontal distances from nearby permanent reference points such as the top of a foundation, steps, the corner of a building, etc. Metric units should be used for all measurements. The orientation of the sketch must be indicated with an arrow indicating the north direction.
- (c) A short written description of the control station location. It should describe the general locale of the site in sufficient detail to facilitate subsequent reoccupation. Specific information such as roads numbers, street names, building names or numbers, contact person for restricted sites, etc should be included. Vertical measurements to points of reference such as window frames, top of steps etc. should also be recorded here.

#### 2.6.4 Closure Errors and Repeat Readings

Traverses will begin and end each day or within a day on a NAGN, primary, secondary or tertiary gravity base station (see 2.6.3 "Gravity Base Stations"). Traverses must be closed and open with three base reading on the day of the traverse or will be rejected and must be done again.

Traverse closure errors should be as small as possible. It is expected that the majority of traverse closures will be less than 0.100 mGal after correcting for Earth tide. Traverses with a closure error in excess of 0.200 mGal after correcting for Earth tide must be re-observed in their entirety with greater care.

Gravity and DGPS repeat measurements are to comprise a minimum of 5 percent of the final number of stations for quality evaluation. Repeat readings should be taken at all stages of the survey, in nearly every traverse. Two of the stations from the previous day's traverses will be re-occupied during each traverse by each crew. Repeat stations are to be noted in the field book. The final report should discuss the results of the repeat measurements and comment on the overall accuracy of the survey.

If a gravimeter experiences a shock during a traverse, the previous station must be re-occupied to determine that a tare has not occurred. This should be noted in the field book.

Note that repeat readings are not considered billable. They must be performed at the tenderer's own expense.

#### 2.6.5 Data Reduction

The gravity values must be referenced to the IGSN71 datum and theoretical gravity must be derived from GRS67, {International Gravity Standardization Net 1971 (IGSN71) and the Geodetic Reference System 1967 (GRS67); (see Woolard, G.P., 1979. The new gravity system - changes in international gravity base values and anomaly values: Geophysics, v.44p.1352-1366.)}, for inclusion in the Namibian Gravity Data Base. Gravity data reduction is to be done using a recognized software package (for example Geosoft's Xcelleration – Gravity Reduction and Terrain Correction package). Latitude and tidal corrections must be an integral part of the data reduction program. Tenderers are required to include a description of the data reduction program that it proposes to use for this project.

As almost all of the topographic relief in the area is contained within Namaqua Metamorphic rock, the Bouguer gravity is to be calculated using a density of 2.1 g/cm<sup>3</sup>.

The bidders are required to calculate a regional gradient for each profile and obtain the residual gravity by subtracting the regional from the Bouguer gravity. It is suggested that a profile-based upward continuation calculation be used to determine the regional gradient. The regional gradient calculation is to be made in consultation with the Ministry technical inspector (Geophysicist).

## 2.6.6 Equipment Log Book

The instrument operator must maintain and update an Equipment Log Book noting all equipment replacement and repairs throughout the survey and the results of calibration tests carried out on the equipment.

#### 2.7 General notes

# 2.7.1 Halt of Operations

- Major earthquakes will halt survey
- Rain will halt operations until ground is deemed dry by the bidder and agreed to by the Technical Inspector.

#### 2.7.2 Recollections

Tenderers must specify the quality control procedures they propose to adopt for the survey. Any data outside the given tolerances will be recollected at the bidder's expense.

# 3 QUALITY ASSURANCE (QA)/QUALITY CONTROL (QC) CONSIDERATIONS TO BE ADDRESSED BY TENDERER

The bidder shall be solely responsible for the quality of the work and must ensure that adequate quality control procedures are in place and are being strictly followed, so as to ensure such quality of work. The quality of the gravity data and the digital and hardcopy products is essential. The QA/QC, Technical inspector or Geophysicist will be available for consultation on technical problems that may arise during the course of the field work and have the authority to approve, in writing, changes to the Technical Specifications that will not affect the general scope of the work to be performed.

The bidders are required to implement stringent QA/QC procedures including but not limited to the following:

# 3.1 Pre-survey

- ✓ The gravimeter has been heated and stable for more than 48 hours.
- ✓ All internal constants have been checked (digital meter).
- ✓ Reading line has been checked (analogue meter).
- ✓ X and Y tilt sensitivities have been checked and are within the
  gravimeter manufacturer tolerances.
- ✓ GPS accuracy is checked against benchmark heights.

#### 3.2 Survey

- ✓ Daily instrument drift (after tidal correction) is monitored and charted for each gravimeter.
- ✓ Loop closures (after tidal correction) are verified to be within specification.
- ✓ Check to see that the gravimeter is correctly levelled before each reading and remains levelled until after the reading is completed.
- ✓ If gravimeter is jolted, repeat previous reading to determine if a tare has occurred.
- ✓ Ensure that internal gravimeter temperature remains stable.
- ✓ Reoccupy and repeat gravity measurements > 5% of stations.

- ✓ GPS staff height is recorded accurately and measured periodically.
- ✓ GPS location precision is to be checked at each station to ensure that
  it is within specification.
- ✓ Care should be taken to position stations away from steep slopes, if possible.

#### 3.3 On-site processing

- ✓ Initial station location recovery and full inspection of all data will be done at the field office.
- ✓ Data acquired should be reduced on the same day.
- ✓ Repeated readings are to be compared and checked for consistency.
- ✓ Single point stations (spikes) are to be flagged and re-occupied and re-measured.
- ✓ Check that all specified roads have been surveyed in their entirety (except where safety or GPS signal is obscured).

# 3.4 Final processing

- ✓ Verify that on-site processing was completed correctly.
- ✓ Ensure that the digital archive is complete and formatted as specified.
- ✓ Check that the report includes all items specified in the Deliverables.
- ✓ Make sure that all other survey Deliverables are provided.

# **4 SCOPE OF DELIVERABLES**

#### 4.1 Outline

The final product will include all raw data (including gravity and DGPS location and elevation data), final data in the format of Geosoft data Gravity Database and a Project Report including maps as outlined below. Note that the final X, Y locations will be in Lat, Long, UTM ZONE 33S and datum WGS84 coordinates. The Report will include information such that it is understood how the survey was done and any of the problems encountered.

# **4.2 Weekly Progress Report**

The bidder's Project Manager shall submit weekly reports each Monday morning describing the state of progress of the various aspects of the work as well as projections as to timelines for the completion of the work. These reports will be faxed or emailed to the Ministry technical inspector or QA/QC Geophysicist at locations or addresses to be designated.

#### Included in the reports will be:

- (a) Base of operations utilized;
- (b) Description of work
  - The number of stations, total to report date.
  - Field crew list and any changes in personnel.
- (c) A statement of weather; downtime due to unserviceability (instruments, equipment);
- (d) Visits by the Ministry technical inspector or QA/QC Geophysicist or other authorized persons;
- (e) A sketch map (letter size) showing the area of data acquisition data.

#### 4.3 Final Products

The bidder is responsible to deliver to the Ministry within three months after completion of data acquisition, but no later than **March 1, 2022** 

One master copy of each CD / DVD suitable for duplication and publication; for a period of 4 months, ending February 30, 2022, the bidder shall deliver a remaster to the Ministry if, and when, errors in the digital data are discovered; the remaster will be delivered at most, weekly, for the duration of the five-month period.

Copies of all digital data must be stored by the bidder for one (1) year after the safe delivery of the same data to the Ministry. During this time the data may not be erased except by explicit written authorization of the Ministry technical inspector or QA/QC Geophysicist.

After delivery of all final maps, any related materials, (including field notebooks and equipment logs) used to produce the final products will be delivered to the Ministry. The bidder must prepare a catalogue (as part of the Project Report) for all of these data and will submit it to the Ministry.

There are two main objectives to consider when preparing the final products. These are:

- a) final products will be copied by the Ministry and distributed directly to clients; and
- b) Final products must be complete, so that alternative data correction and processing procedures may be applied now or in the future.

The following is a summary list of final products. Additional details are provided later in this section. These product descriptions are provided as a template, as certain products are dependent on the type of System (e.g. gravity gradiometer). The contracted final products will be prepared in consultation with the bidder.

Table 1: Final Products for Publication

Point Date Archive	Gravity and Ancillary Data	ASCII	WBGRAV.XYZ
	Gravity and Ancillary Data	Montaj, binary	WBGRAV.GDB
Grid Files	DTM	ASCII, WGS84	WBDEM84.GXF
	DTM	Binary, WGS84	wbdem84.Grd
	Free-air Gravity Field	ascii, wgs84	wbfagrav84.gxf
	Free-air Gravity Field	Binary, WGS84	wbfagrav84.grd
	Bouguer Gravity Field	ascii, wgs84	wbbograv84.gxf
	Bouguer Gravity Field	Binary, WGS84	wbbograv84.grd
	Residual Bouguer Gravity Field	ascii, wgs84	WBRBGRAV84.GXF
	Residual Bouguer Gravity Field	Binary, WGS84	wbrbgrav84.grd
TIF Files	Residual Bouguer gravity field grid + planimetric base	GeoTIFF, WGS84	wbrbgrav84.tif
Vector Files	Gravity stations	DXF, WGS84	WBSTNS84.DXF
	Residual Bouguer gravity contours	DXF, WGS84	WBRBGRAV84.DXF

Report	Logistics, processing product documentation	and		WARMBAD.DOC
	Logistics, processing product documentation	and		warmbad.pdf
1:50,000 Map	Residual Bouguer gravity grid + contours + base	field	WG\$84	
1:50,000 profiles	Profiles of elevation, bougravity, regional gradie residual bouguer gravity	•		WBxxPROF.map <sup>1</sup>
1:50,000	Profiles of elevation, bougravity, regional gradie residual bouguer gravity			WBxxPROF.PDF <sup>1</sup>

<sup>1.</sup> Where "xx" is an assigned road number

# 4.4 Point Data Archive

The raw and processed data are to be delivered as an ASCII text file in GEOSOFT database format. The same data are to be delivered as a Geosoft® point database in GDB format. The WGS84 data format with UTM 33S addition is as follows:

TABLE 2: FORMAT OF THE DATABASE LOAD RECORD

COLUMN S	FIELD	MEANING
2-8	PROJ	project number in the form CCYYNNN where CCYY is the year of observation and NNN is a unique number
9	SECURITY	code (=3) to qualify data as secure or releasable
10 – 20	STN	numeric identifier in the form NNNNNCCYY where NNNNNN is a unique 1 to 6-digit number and CCYY is the year
22 – 22	STN_TYPE	type of observation (not currently used)
26 – 30	INST	instrument identifier (e.g. G0932, W0431, X0054, etc)
32 – 42	DATE	date of observation in the form DD-MON-YYYY
44 – 47	TIME	time (GMT) of observation in the form HHMM
56 – 65	DECLAT	latitude in decimal degrees to (-ve south), WGS84 datum

67 – 77	DECLON G	longitude in decimal degrees to (+ve east), WGS84 datum
79 – 84	CAV	accuracy of the coordinates in metres (as code)
86	CSF	source code for coordinates (see Quality Values/Factors)
88 – 95	ELEV	elevation in metres above sea level
97 – 101	EAV	accuracy of the elevation in metres (as code)
103	ESF	source code for elevation (see Quality Values/ Factors)
115 – 119	DAV	accuracy of the depth or thickness in metres (as per form)
123 – 129	AJMT	adjustment to observed gravity in milligals (not used)
131 – 140	ADJG	adjusted gravity in milligals (referenced to IGSN71)
141 – 147	GAV	accuracy of adjusted gravity in milligals (as code)
149 – 154	TCOR	terrain correction in milligals (See formulae for Anomaly Computation)
156 – 160	TAV	accuracy of the terrain correction in milligals
162	TSF	source of terrain correction (as code)
164 – 172	EOTVOS	eotvos correction in milligals for dynamic gravity stations
174 – 183	BMID	bench mark identifier if applicable
185 – 191	FREEAIR	free air anomaly in milligals (See formulae for Anomaly Computation)
193 – 197	FAV	accuracy of the free air anomaly in milligals; computed using the accuracies of the values used in its computation
199 – 205	BOUGUE R	Bouguer anomaly in milligals
207 – 211	BAV	accuracy of the Bouguer anomaly in milligals; computed using the accuracies of the values used in its computation
213	STATUS	status of the observation, as follows:
		A = Active
		D = Deleted
215 – 224	SPARE	spare field used for cross-reference numbering, etc
226 – 236	REVISED	date that record was processed or revised in the form DD-MON-CCYY
237 – 246	UTM 33S - X	WGS84, X location
247 – 256	UTM 33S – Y	WGS84, Y location

# Notes:

- 1) Any position with no information is recorded as \*. Terrain correction derived from Hammer B and C zone observations.
- 2) For all errors not directly measured, but estimated, the method of estimate will be included in the report notes.

3) Various items in the archive are identified as code. A form "Anomaly Database, Quality Control Values and Factors" originating with the Geological survey of Namibia, Geophysics Division will be made available to the bidder after contract signature.

#### 4.5 Gridded Data

The following grids will be derived directly from the corresponding profile archive channels, unless otherwise noted. The grid resolution will be 50 m x 50 m. The minimum curvature gridding algorithm is recommended, but other gridding methods will be authorized with prior approval of the Ministry, particularly if they can be demonstrated to produce superior grids from the current survey data.

The QA/QC Geophysicist or technical inspector will work with the bidder to determine the regional Bouguer gravity field.

#### 4.6 Profile Plots

The bidder is to prepare a 1:50,000 scale profile plot for each traverse. The plots are to contain:

- (a) profiles of elevation;
- (b) bouguer gravity;
- (c) regional gradient; and
- (d) Residual gravity.

The offset scales should be consistent between traverses and chosen for maximum clarity. A digital version of each profile plot is to be delivered in Oasis-Montaj™ map and PDF formats.

#### 4.7 Map product

The following map product must be prepared in digital form:

1:50,000 scale colour-filled contours of residual Bouguer gravity with Ministry-supplied planimetric base and map surrounds;

#### Map Layout:

The map tiles at 1:50,000-scale will be prepared by the Ministry and will make best use of E-size (and longer) map sheets. The maps will incorporate relevant geographic references (i.e. UTM co-ordinates, latitude/longitude co-ordinates, township boundaries), index maps, titles, technical descriptions, scale bars, contour legends, flight line legends, descriptive notes, and other map face elements determined by the Ministry. The OGS Data Manager will prepare, in consultation with the Supplier/Vendor and the QA/QC Geophysicist, the planimetric base map and the map surrounds for each map product and each tile, as an OASIS montaj MAP file. The tenderer shall incorporate the relevant geophysical image and vector data while maintaining the integrity of the map tiles supplied by the Ministry.

#### 4.8 Report

The final Report provides documentation for all stages and aspects of the survey. It will include information on the purpose, planning, field operation, logistics and data processing. It should not be particularly long, but it should contain all the technical facts that influenced how the data were collected and processed. The final report should comprise two parts:

- (a) A Field Operations Report; and
- (b) A Data Processing Report.
- (c) An Interpretive Report

This should be completed within two (2) month of the end of the field survey. An interpretive report is required.

#### 4.8.1 Field Operations Report

The objective of the Field Operations Report is to provide pertinent facts related to the actual field operations such as logistics and transportation, data collection, instrument performance and problems, processing problems, etc. It should include such information as:

# Type of Survey – Regional Detail

- 1) Purpose and region of the survey
  - a. objective of the survey;
  - b. location map of the survey;
  - c. Map references.

# 2) Project Elements

- (a) time frame;
- (b) personnel;
- (c) safety;
- (d) transportation;
- (e) instrumentation gravity meters, GPS receivers and antenna, etc.;
- (f) gravity field books used;
- (g) gravity control stations established and sequences used;
- (h) station spacing (includes comments on accessibility and variances);
- (i) Brief discussion of methods used for gravity and horizontal and vertical control.

#### 4.8.2 Data Processing Report

The data processing report will be written on completion of all data collection and processing, and forms part of the Final Report. This is to review and document both the procedures used and problems encountered in observing and processing the data, and make specific recommendations for improvement of data collection, processing and quality control.

The Data Processing Report should contain the following:

- 1) Gravity control network and gravity metre calibration procedures
  - estimated precision and/or accuracy
  - methods of quality control
  - problems and recommendations for improvement

# 2) Horizontal Control procedures

- estimated precision and/or accuracy
- methods of quality control
- problems and recommendations for improvement

#### 3) Vertical Control procedures

- estimated precision and/or accuracy
- methods of quality control
- problems and recommendations for improvement
- 4) Gravity Traverse Data procedures
  - estimated precision and/or accuracy
  - methods of quality control
  - problems and recommendations for improvement

Complete documentation of all digital data and products is required, forming an appendix to the survey report. The document must describe the content, units and co-ordinate systems for all profile archive channels, grids, digital maps and other data. The Ministry will provide to the bidder a template for the report prior to the completion of the production data collection.

# 4.8.3 Data Interpretation Report

The interpretation data report will be written on completion of all data collection and processing, and forms part of the Final Report. This is to review and document both the procedures used and problems encountered in observing and interpreting the data, and make specific recommendations for improvement of data collection, processing, interpreting and quality control. Latest map geological should be used with the data during interpretation.

# 4.9 International Gravity Standardization Net (IGSN) Compliance

A statement of compliance with the standards set forth by the International Gravity Standardization Net 1971 (IGSN71) and the Geodetic Reference System 1967 (GRS67) will be required and should be included as part of the report.

#### 4.10 Warranty

The digital final products submitted and approved by the Ministry will be subject to a one-year warranty period following the completion of the fiscal year in which the Project is carried out. The warranty period will end **March 29**, **2022**. If, during that period, the Ministry discovers any errors in a final product and notifies the bidder, then the bidder must repair the error at its own expense and resubmit any and all final products that have been affected by the error within thirty (30) days of the notification.

#### **5 PROJECT SCHEDULE**

The following is a provisional Project Schedule: **December 31, 2020** – Data acquisition completed. **April 30, 2020** – Delivery of all survey products completed. Regardless of the completion date for data acquisition, the three-month period allowed for delivery of all survey products from that date will be strictly adhered to.

Table 3

	% OF	MILESTONE THAT TRIGGERS PAYMENT	MEASURE THAT MILESTONE IS
	CONTRACT		COMPLETED
	ALLOCATION		
	RELEASED		
1	7	Survey plan, incorporating the	Ministry receives certification from
		deployment of crews, schedule for data	QA/QC Geophysicist or technical
		acquisition and delivery of interim and final	inspector that an acceptable
		products.	survey plan has been received.
		Due: four week after notification of	
		contract award.	
2	7	QA/QC plan, incorporating in-field and	Ministry receives certification from
		post-field QA/QC.	QA/QC Geophysicist or technical
		Due: after meeting with QA/QC	inspector that an acceptable
		Geophysicist or technical inspector but	QA/QC plan has been received.
		prior to survey mobilization.	
3	10	Completion of 25% of survey.	Ministry receives from QA/QC
			Geophysicist or technical inspector production certification.

4	10	Completion of 50% of survey	Ministry receives from QA/QC Geophysicist or technical inspector production certification.
5	10	Completion of 75% of survey.	Ministry receives from QA/QC Geophysicist or technical inspector production certification.
6	10	Completion of 100% of survey and Delivery of all production data.  Due: prior to demobilization from survey site.	Ministry receives from QA/QC Geophysicist or technical inspector production certification.
7	11	Delivery of "1st. draft" of publication products to QA/QC Geophysicist. Due: within two month after completion of data acquisition, but no later than June 15, 2019	Ministry receives acceptance note from QA/QC Geophysicist or technical inspector.
8	15	Delivery of final publication review interim products to QA/QC Geophysicist.  Due: within three months after completion of data acquisition, but no later than June 30, 2019	Ministry receives acceptance note from bidder Data Manager and QA/QC Geophysicist or technical inspector.
9	20	Delivery of all final Master DVD/CD-ROM products (publication and plot files) to OGS Data Manager. Due: within three months after completion of data acquisition, but no later than June 31, 2019	Ministry receives acceptance note from Bidder Data Manager.
	100		

#### **6 CARTOGRAPHIC SPECIFICATIONS**

The Ministry will provide the bidder with

- all Geosoft map files containing topographic base map and legend
- technical specifications for data to be added by bidder

Data groups collected by the contractor/bidder must be added to the "data view" of each Geosoft map file, symbolized as per the technical specifications supplied. The only exception would be the colour bar, which is to be added to the "legend view".

The groups, within the "data view" are to be ranked as follows (front to back) MNDM supplied / tenderer supplied

- neatline
- lat & long
- annotation
- annotation drainage
- gravity stations

- contours
- colour image
- roads primary
- roads secondary
- roads trail
- railroad
- power line
- pipeline
- rivers
- UTM grid
- Administrative boundary

Table 4: 1:50 000 Ground Gravity Survey (Including Calculated Bouguer Gravity Contours and Station locations)

		Cartographic Specifications			
Description	Symbol	Font Paper size (mm) - Ground units <m></m>	Line thickness Paper size (mm) Ground units <m></m>	Colour (R,G,B)	Notes on Usage
Magnetic Contours	N.B. contour interval may vary according to complexity of field				
1 milliGal			(0.1) - <5>	Red (255,0,0)	
5 milliGal			(0.15) - <7.5>	Red (255,0,0)	
25 milliGal			(0.25) - <12.5>	Red (255,0,0)	
100 milliGal			(0.35) - <17.5>	Red (255,0,0)	
Gravity depression			(0.1) - <5>	Red (255,0,0)	triangle base = 1mm triangle height = 1.5mm
Contour number	200	Arial True Type Font (1.75) - <87.5>		Red (255,0,0)	
Gravity station	٥	Arial True Type Font (1.5) - <75>		Black (0,0,0)	black outline, white

Table 5: 1:50 000 Ground Gravity Survey (Including Calculated Bouguer Gravity Contours and Station locations)

		Cartographic	Cartographic Specifications		
Description	Symbol	Font Paper size (mm) - Ground units <m></m>	Line thickness Paper size (mm) Ground units <m></m>	Colour (R,G,B)	Notes on Usage
Colour Bar	8.7.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8				use the pastel.tbl colour breaks should match contour intervals insert grid colour bar into the "legend view"; positioned within the box provided
Colour bar number		Arial True Type Font (2.0) - <100>		Black (0,0,0)	Bouguer gravity (mGal) values 1 decimals
Colour bar box			(0.15) - <7.5>	Black (0,0,0)	colour boxes: box height 6 mm box width 14 mm

#### **RATE BID FORM**

#### RATE BID TABLE 6: GROUND GRAVITY SURVEY Conducting regional integrated interpretation and ground gravity geophysical surveys in the //Karas Region, Warmbad sheet BIDDER'S LEGAL NAME: **Number of Stations** Mobilization **Gravity** cost **Gravity Survey Total Cost** to be Surveyed and per station (Exclusive of repeat **Demobilization** (Columns stations) Cost C+(BxD)Column Column Column Column Column В C D Ε Α Base 4200 N\$ N\$ N\$ per station Quantity N\$ Subtotal: Vat: N\$ LUMP SUM TOTAL (This total will be used for Evaluation N\$ \_\_\_\_\_ purposes)

- Bidders must not amend this Form in any way other than by providing the requested information.
- No other fees or charges are payable for the Deliverables other than those set out on this Form.
- A bidder's proposal may be disqualified if a price category is left blank.
- Note: This part/form must be removed and must be inserted into the financial proposal envelope

#### 7 ANNEXURE 2: EVALUATION CRITERIA

The Ministry of Mines and Energy is using the set standards as included in the Procurement Act, 2015. Bidders will be evaluated for Compliance with the obligatory Namibian Tender Regulation and Requirements:

## 7.1 Completion of tender document

- a) All compulsory pages must be initialled
- b) Incomplete tender documents and omission of relevant information leads to disqualification from further tender evaluation.
- c) Failure to initial each page of the tender documents leads to disqualification of the tender offer.

# 7.2 The following obligatory documentary evidence is required and should be attached during the submission of the tenders

- 7.2.1 Have a valid company Registration Certificate;
- 7.2.2 Have an original valid **good Standing Tax Certificate**;
- 7.2.3 Have an original valid good **Standing Social Security Certificate**;
- 7.2.4 Have a valid certified copy of **Affirmative Action Compliance Certificate**, **proof from Employment Equity Commissioner** that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998
- 7.2.5 Have a valid SME certificate

**NB**: For international companies (foreign companies)/bidder, please provide company registration. The eligibility criteria above applies to the local companies.

# 7.3 Technical evaluation (70%)

- **7.3.1**. The technical evaluation will count twenty (**70%**) and whereas financial will count 30%
- **7.3.2** Furthermore, Bidders will be evaluated for compliance with the terms of reference.
- 7.3.4. Relevant similar work experience in terms of scope and magnitude of work:
  - a) A detailed company profile outlining its products, services and current status the number of project successfully completed, at least three (3) ground gravity surveys. Attach proof (10 marks)
  - b) the bidders proposed organogram showing the tenderer's project leader and key project team personnel, and their responsibilities for the Project (10 marks)
  - c) resumes of each member of the proponent's team, including field staff (reference letters) (10 marks)
  - d) List of geophysical equipment and serial numbers, Attach proof (15 marks)

    Gravity meter

    Differential Global Positioning System (DGPS)
  - e) Project schedule (3 points)

#### 7.4 Financial (30%)

7.4.1The price is of essence and the lowest bidder within the budgeted amount will be allocated the highest score (**30 marks**)

# 7.5 Cumulative Score and Selection of Highest Scoring tenderer

At the conclusion of point 4, all scores from point 2 and point 3 will be added and, subject to satisfactory reference checks, completed security clearances (if required) and the express and implied rights of the Ministry, the highest scoring proponent will be awarded the bid.